



世豐螺絲股份有限公司

(股票代號：2065)

2021

法人說明會

2021年9月15日





sheh fung
screws company

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目錄

CONTENTS

01

公司簡介

02

市場分佈

03

研發方向

04

經營實績

05

未來展望

公司簡介



創立日期：1973.8.9



實收股本：5億元



主要產品：建築工程及戶外修繕用螺絲



員工人數：307人



杜泰源董事長



陳駿彥總經理



基本資料-廠區分佈

MANUFACTURING FACILITIES



橋 頭

- 熱處理
- 電鍍



彌 陀

- 打頭
- 成型
- 搓牙
- 包裝



永 安

- 烤漆
- 噴頭

競爭優勢



市場材料

功能改良

機械性質

貫穿能力
扭力
抗拉力

耐腐蝕

鹽霧
500hrs~3000hrs

酸雨
15~30cycles

客戶服務

共同開發
產品設計討論
開發文件撰寫

產品應用面

木造
房屋

鐵皮
屋頂

木棧道

室內
裝修

各市場主力產品



鑽尾螺絲
澳洲、歐洲



烤漆螺絲
美洲

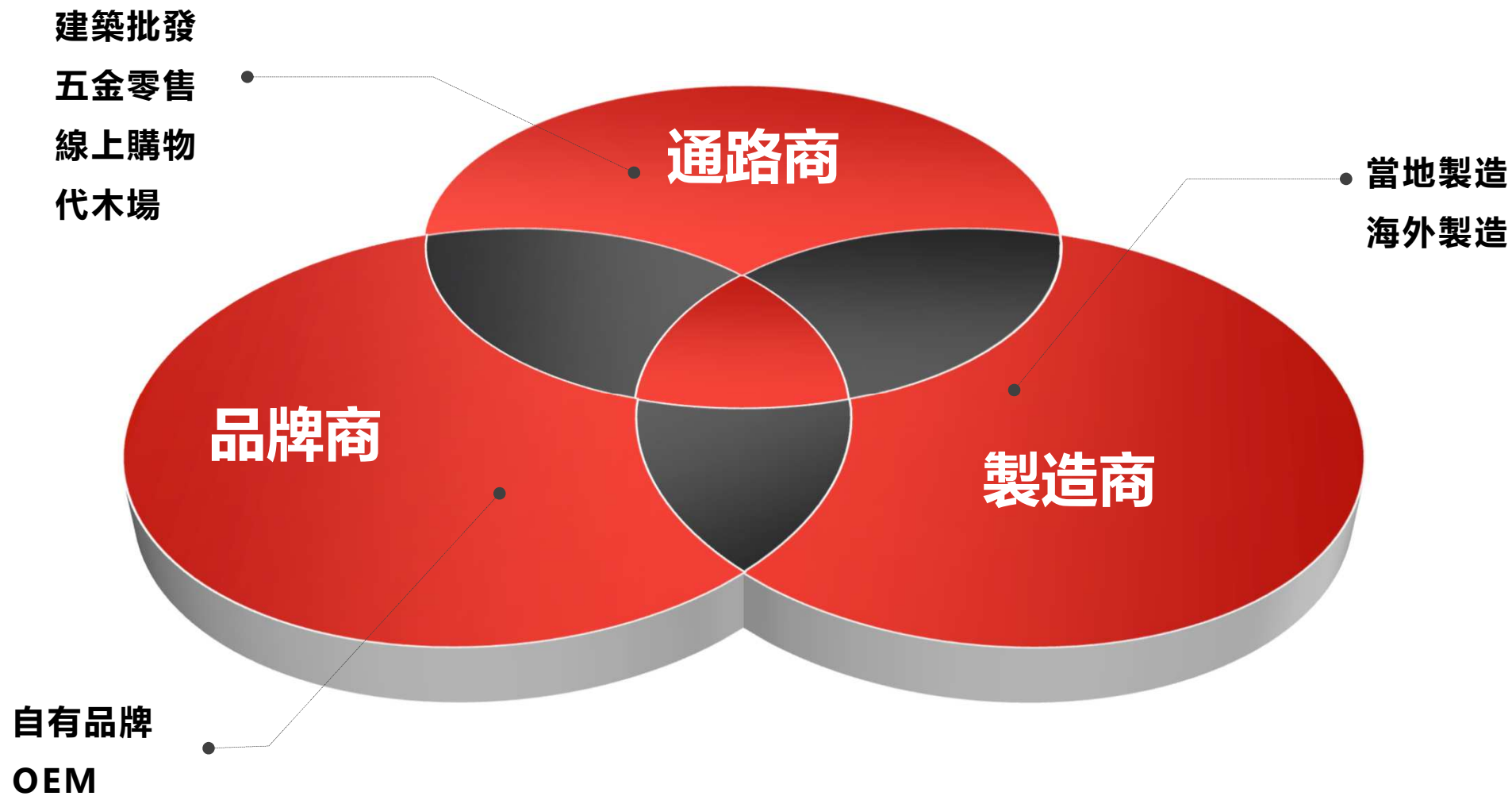


Chipboard screws
歐洲



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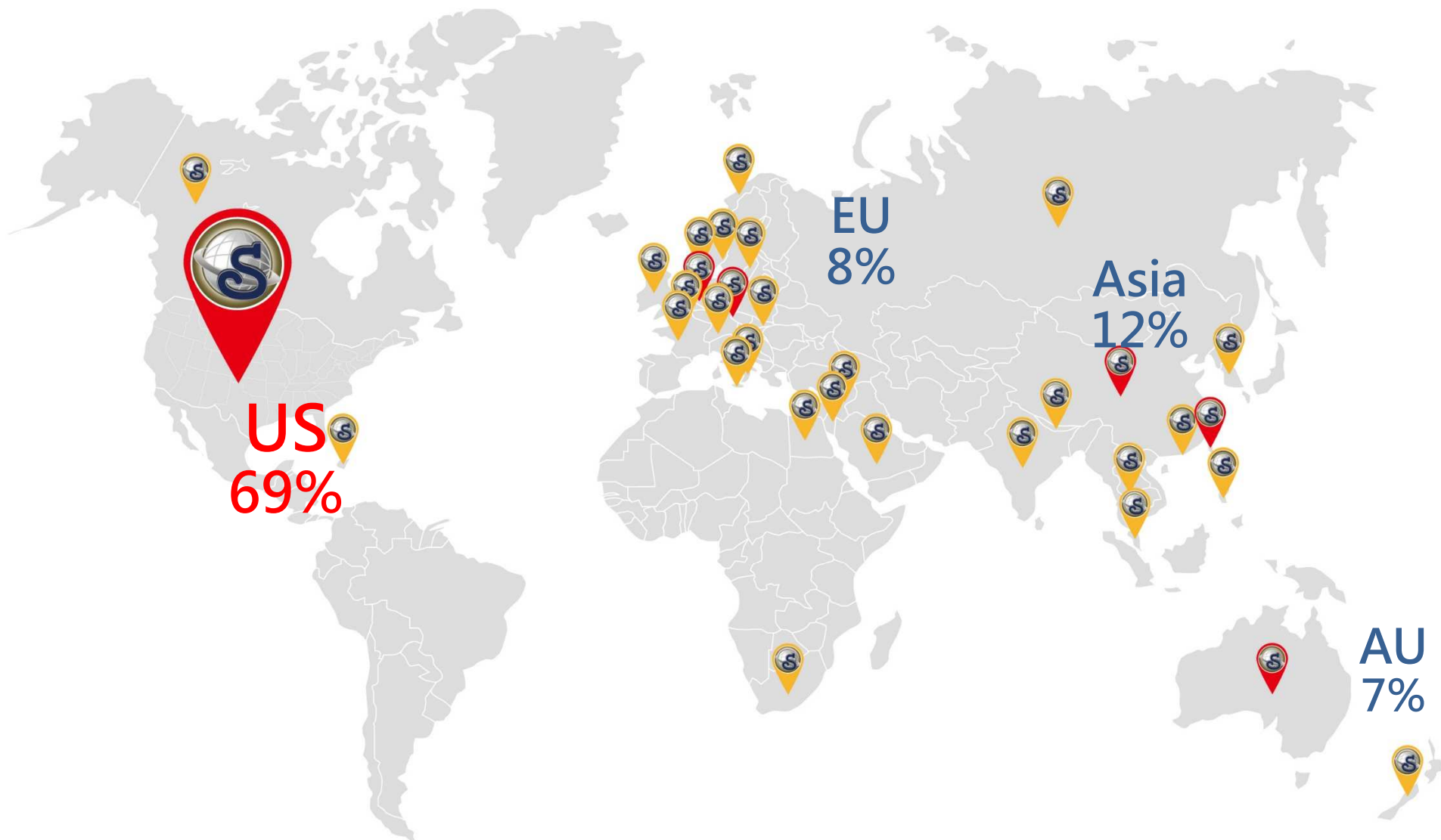
客戶屬性





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銷售市場分佈

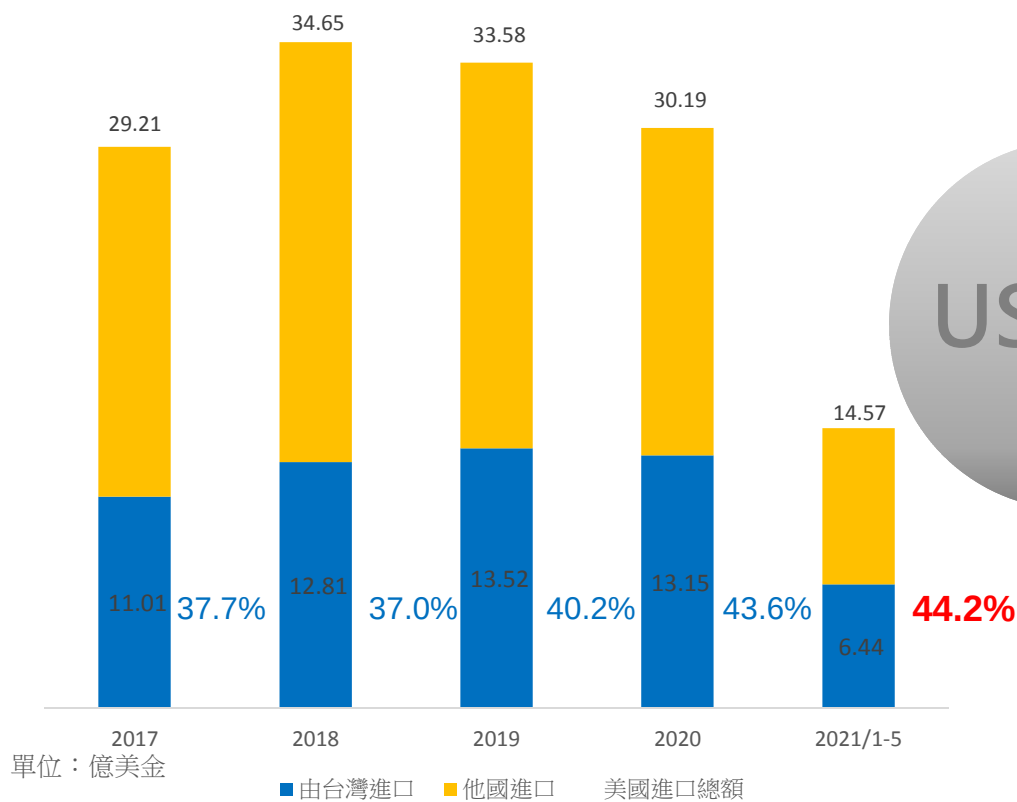




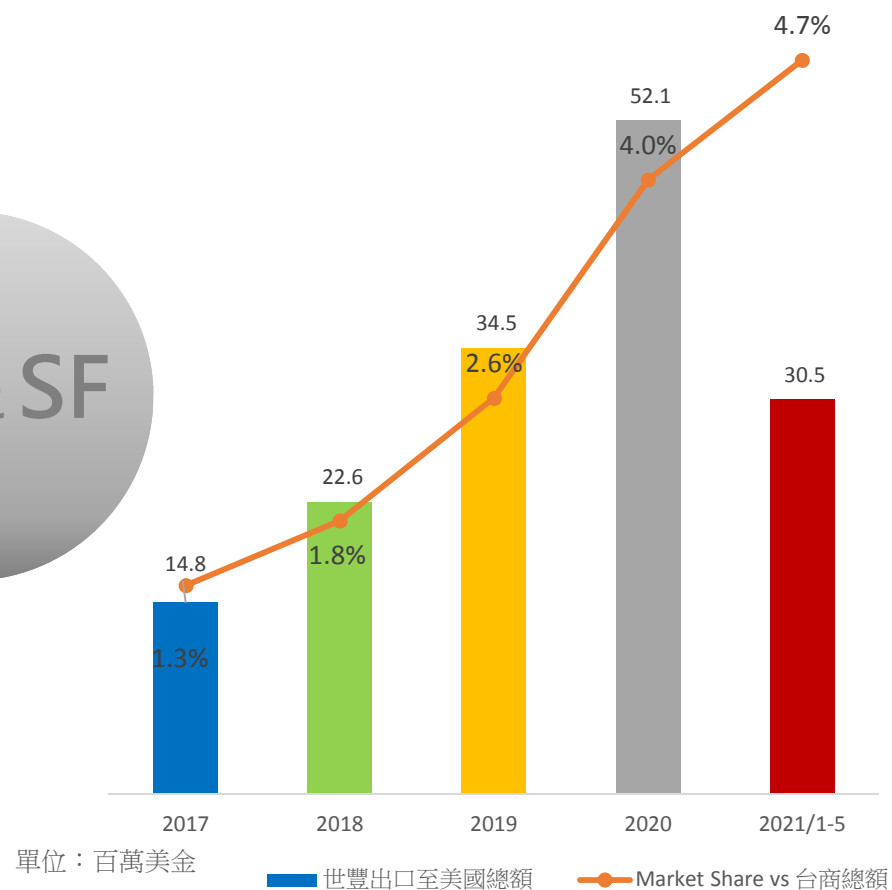
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美國市場

美國進口總額



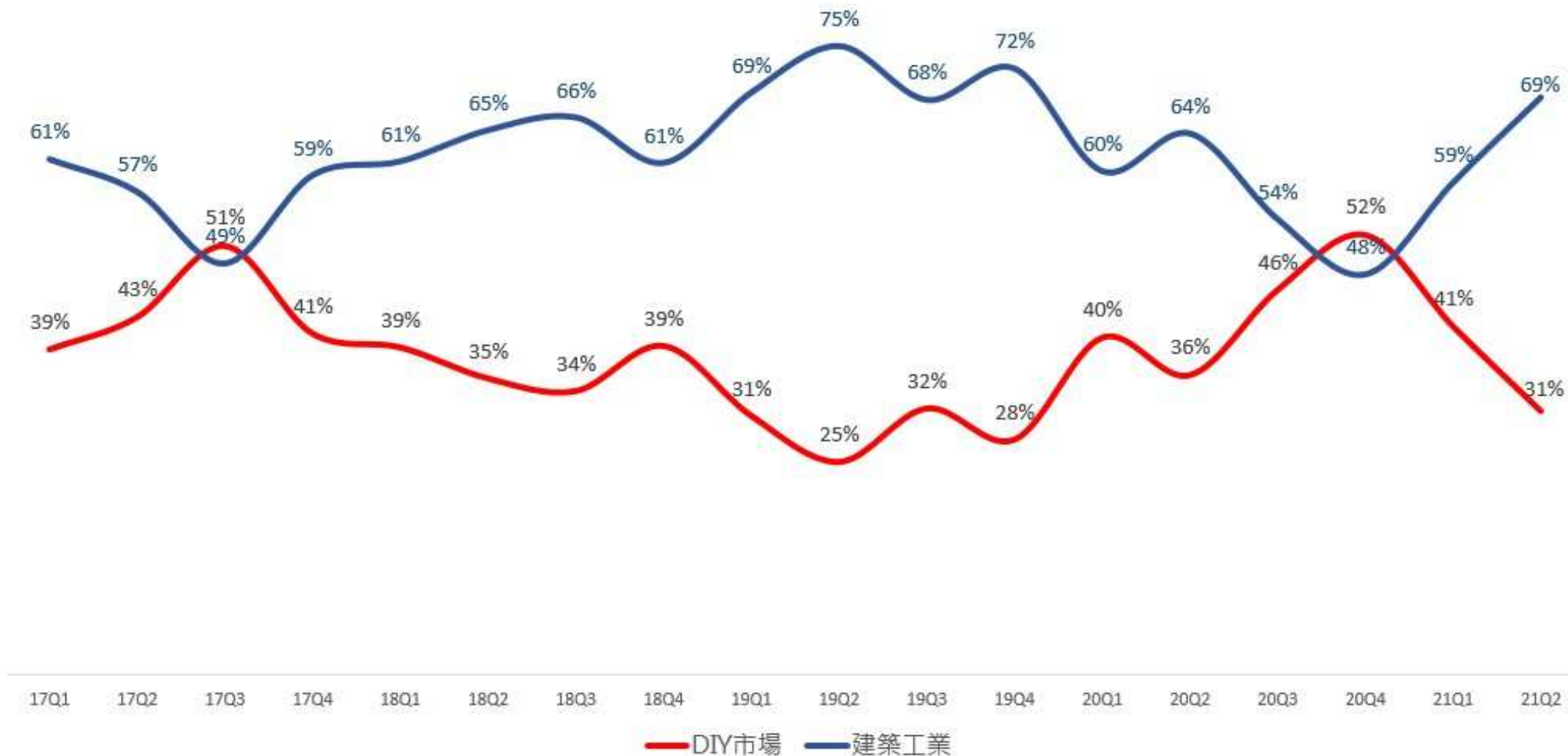
SF 出口至US





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市場應用比率

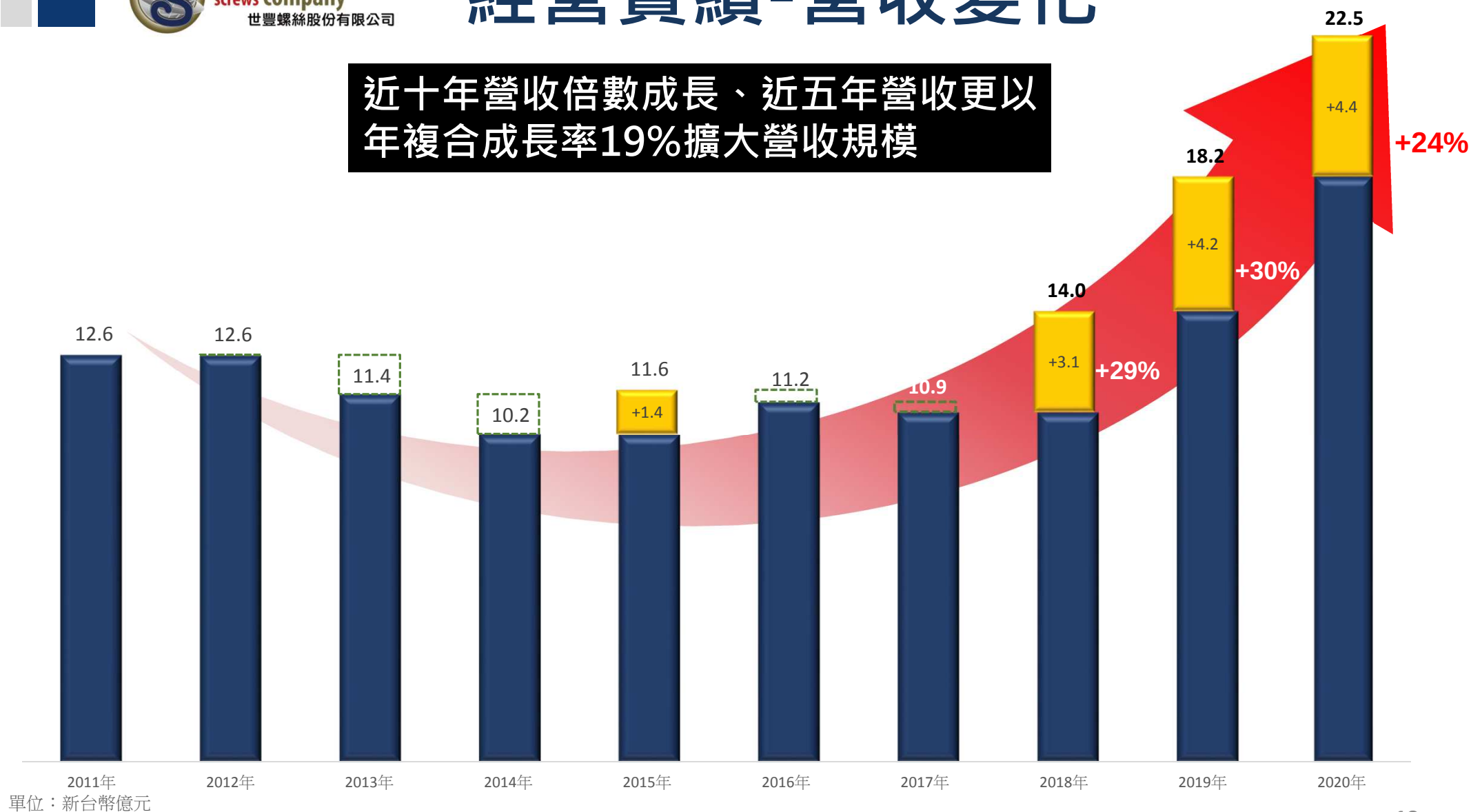




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經營實績-營收變化

近十年營收倍數成長、近五年營收更以
年複合成長率19%擴大營收規模

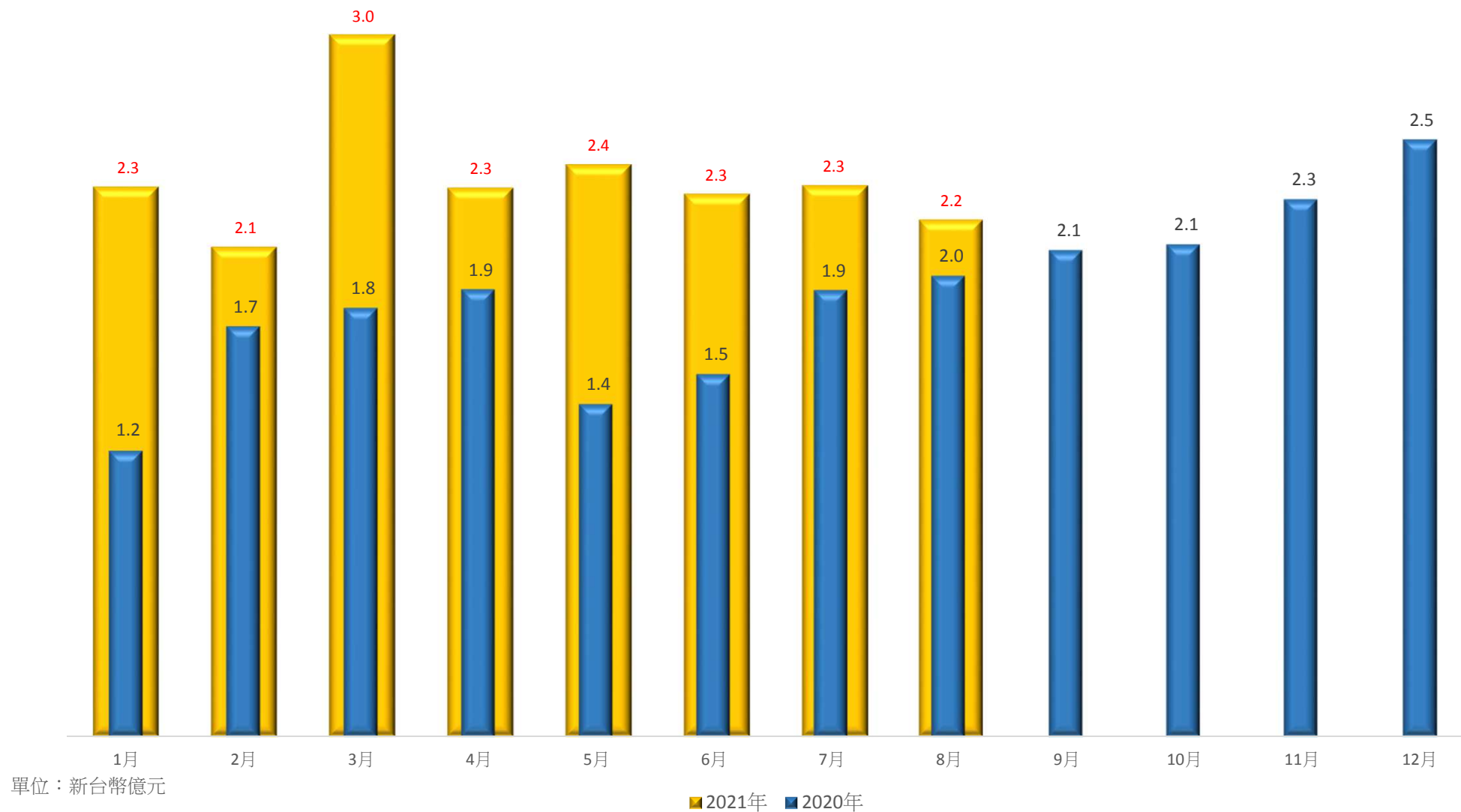


經營實績-五年度損益表

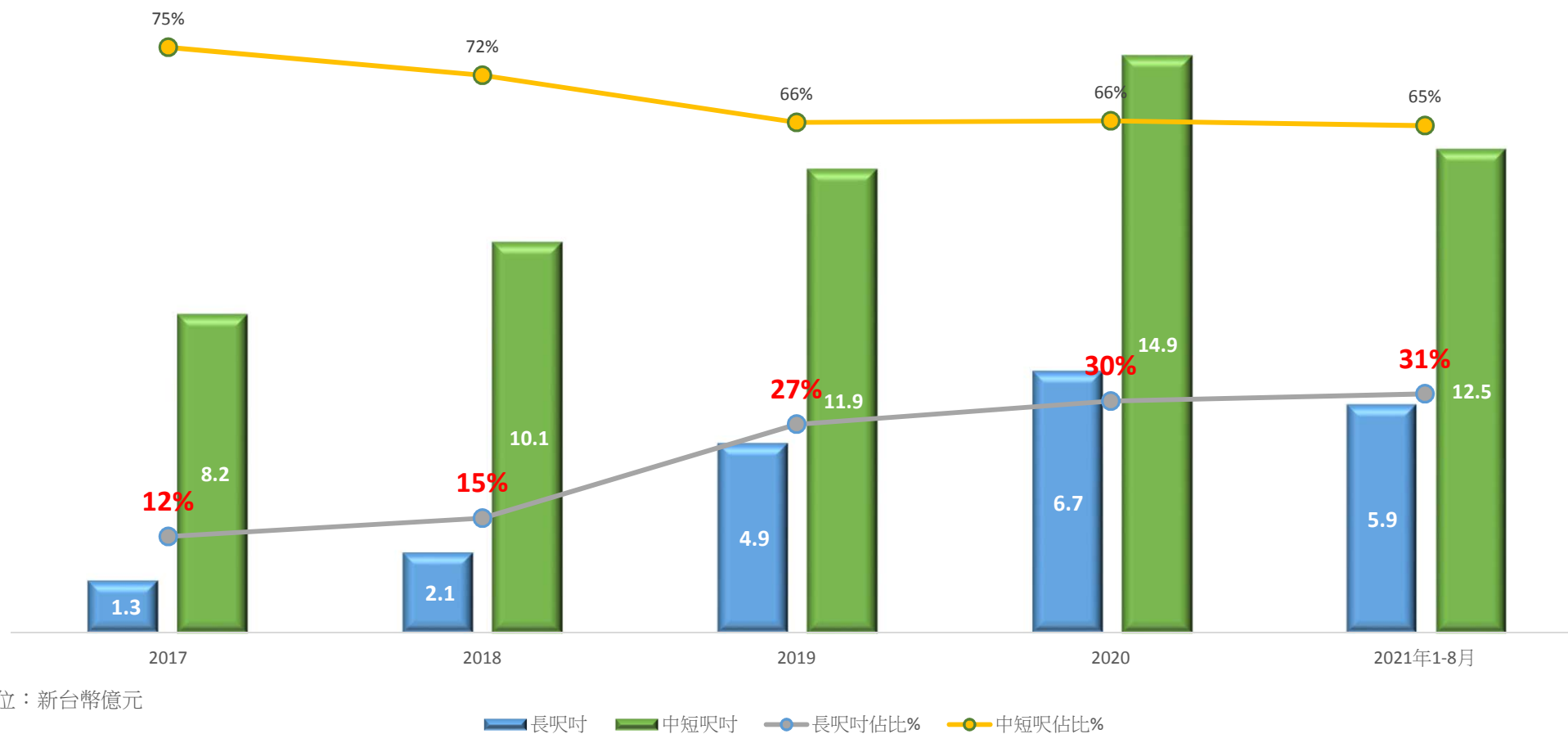
INCOME STATEMENT

單位：仟元	2016年	2017年	2018年	2019年	2020年	2021年H1
營收	1,118,385	1,087,241	1,400,282	1,817,019	2,253,521	1,451,896
成長(%)	-3%	-3%	29%	30%	24%	
營業毛利	196,467	143,565	230,611	343,072	372,835	254,983
毛利率(%)	17.6%	13.2%	16.5%	18.9%	16.5%	17.6%
營業費用	133,184	128,436	134,270	171,715	170,311	102,062
費用率(%)	11.9%	11.8%	9.6%	9.5%	7.6%	7.0%
營業淨利	63,283	15,129	96,341	171,715	202,524	152,921
淨利率(%)	5.7%	1.4%	6.9%	9.5%	9.0%	10.5%
稅後淨利	88,973	38,170	93,636	139,098	152,091	112,615
稅後淨利率(%)	8.0%	3.5%	6.7%	7.7%	6.7%	7.8%
員工人數	290	285	274	310	310	301
人均產值(仟元/人)	3,857	3,815	5,111	5,861	7,269	4,824
EPS	3.04	1.20	2.87	3.55	3.71	2.48
股本(億元)	3.0	3.3	3.3	3.3	4.5	4.5

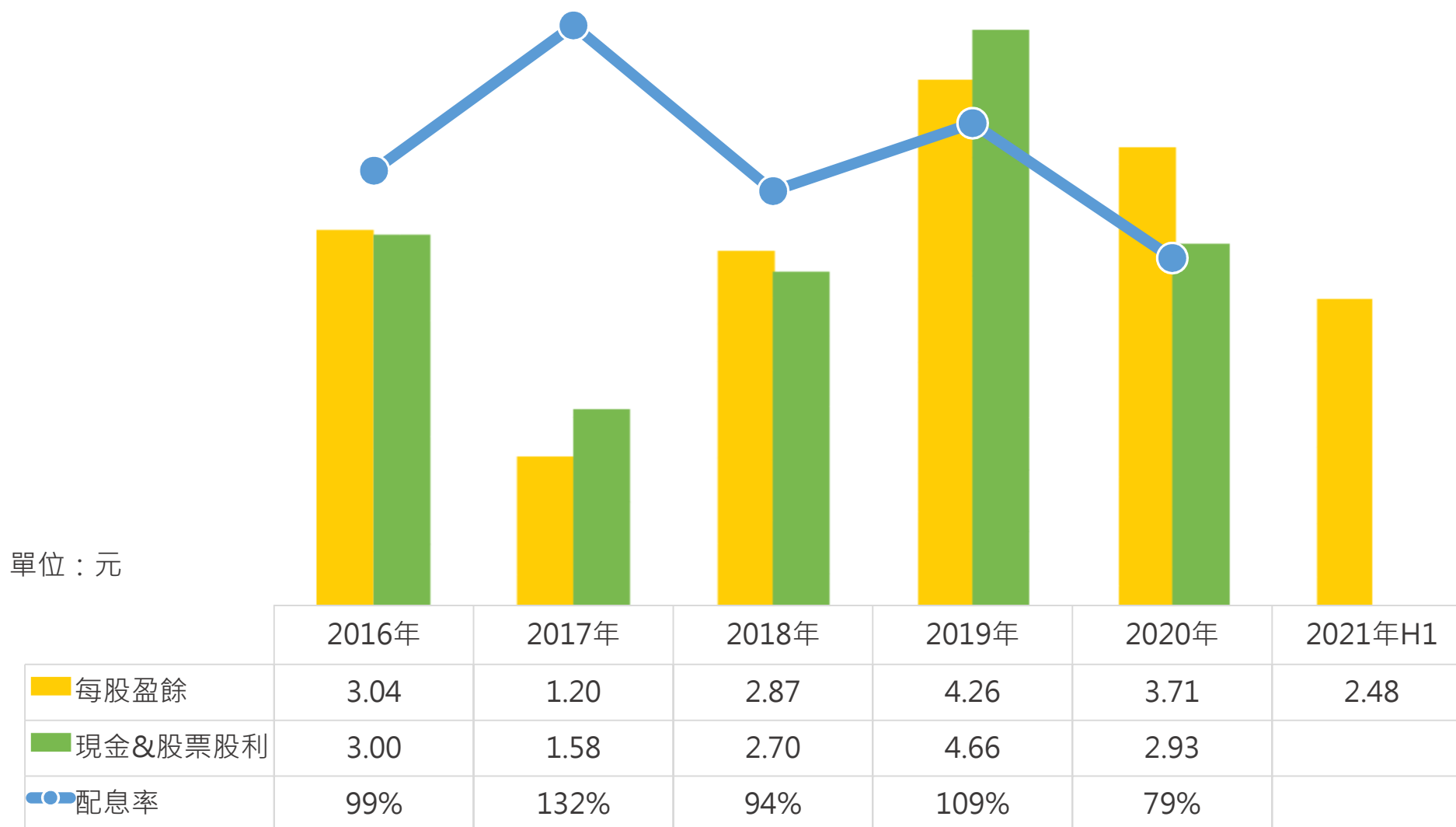
經營實績-各月營收



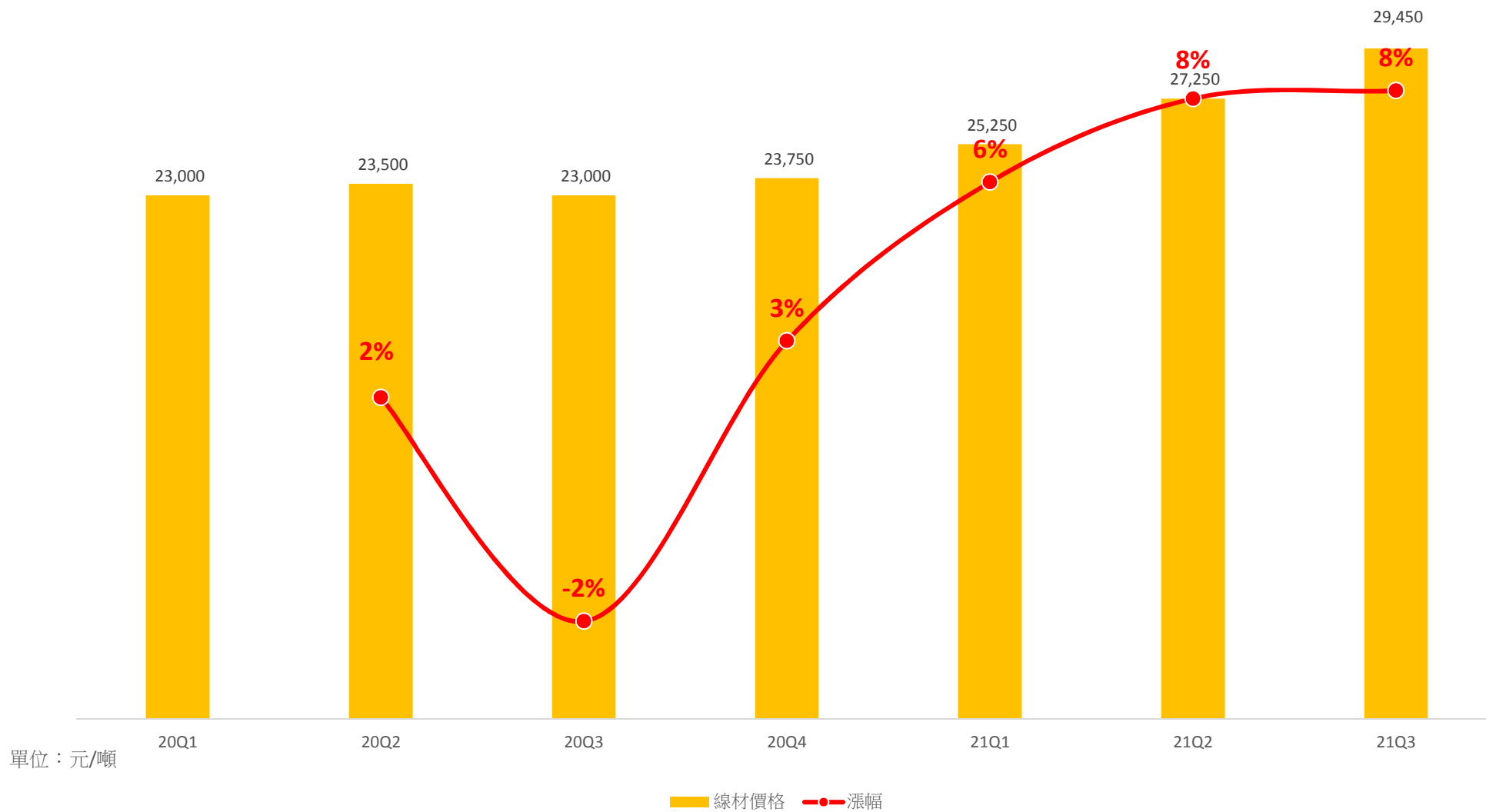
經營實績-分類比較



經營實績-股利配發狀況



線材價格波動表





扣件分銷商指數(FDI)

Fastener Distribution Trends: August 2021

FASTENER DISTRIBUTION AT A GLANCE										
August 2021										
	----- Index Values -----									Rate of Change
	Aug	Jul	Jun	May	Apr	Mar	Feb	Jan	Direction	
ISM PMI (Manufacturing)	59.9	59.5	60.6	61.2	60.7	64.7	60.8	58.7	Growing	Faster
FDI	55.4	59.6	55.8	61.8	58.7	66.0	66.1	57.7	Growing	Slower
FLI	73.0	65.3	71.1	76.0	76.7	78.5	73.9	66.7	Growing	Faster
(Other Metrics)										
Sales	66.7	74.4	71.4	72.2	65.2	90.6	85.9	59.7	Growing	Slower
Employment	53.8	61.3	62.9	70.3	66.7	65.6	67.1	64.3	Growing	Slower
Supplier Deliveries	90.4	87.1	82.3	93.2	93.1	87.5	95.7	82.9	Growing	Faster
Respondent Inventories	36.5	53.2	33.9	31.1	30.6	31.3	38.6	47.1	Declining	Faster
Customer Inventories	7.7	17.7	11.3	16.2	11.1	18.8	15.7	24.3	Declining	Faster
Pricing, month-to-month	90.4	87.1	91.9	86.5	84.7	87.5	80.0	81.4	Growing	Faster
Pricing, year-to-year	96.2	98.4	91.9	89.2	97.2	92.2	91.4	87.1	Growing	Slower
					Higher	Same	Lower			
6-Month Outlook -August					58%	31%	12%			
FDI and Pricing are diffusion indexes. At 50, the performance of the category listed met expectations. A reading above 50 suggests the category outperformed expectations,while a reading below 50 suggests the category underperformed expectations.										

Source: Baird, FCH Sourcing Network, Institute for Supply Management

未來展望Future Perspectives

市場與生產

產地和市場疫情狀況不同
疫情與生活共存模式
供應鏈的穩定狀況
匯率波動



外在環境



設備改良

提升生產速度
新設備開發

內部設備

原物料

原物料走勢趨緩
人工持續緊縮

原料物供給



未來發展

產品開發

持續開發多功能及
貫穿能力產品





Q&A

敬請指教



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