



Sheh Fung Screws Co., Ltd  
(SQL : 2065)



**Investor Conference**  
**Aug 14,2020**



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**This presentation and release contain “forward-looking statements” which may include projections of future results of operations, financial condition or business prospects based on our own information and other sources. • Our actual results of operations, financial condition or business prospects may differ from those expressed or implied in these forward-looking statements for a variety of reasons, including but not limited to market demand, price fluctuations, competition, international economic conditions, supply chain issues, exchange rate fluctuations and other risks and factors beyond our control. • The forward-looking statements in this release reflect the current belief of Sheh Fung screws company as of the date of this release. Sheh Fung screws company undertakes no obligation to update these forward-looking statements for events or circumstances that occur subsequent to such date.**

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# General Introduction



**Date of Establishment: 1973.8.9**



**Paid-in Capital: TWD 340 Million**



**Main Products: Construction Screws**



**Number of Employee: 303**



**President  
Terry Tu**



**General Manager  
Kent Chen**





# Manufacturing Facilities



**Ciaotou**

- Heat Treatment
- Electronic Plating



**Mituo**

- Heading
- Pinch Pointing
- Threading
- Packing



**永 安**

- Coating
- Head Coating

# Products Application



Wooden  
house



Iron  
roof



Wooden  
walkway



Interior  
renovation



# Main Products in Various Markets



Self-drilling Screws  
Australia 、 Europe



Painted Screws  
US



Chipboard screws  
Europe



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# Market Distribution

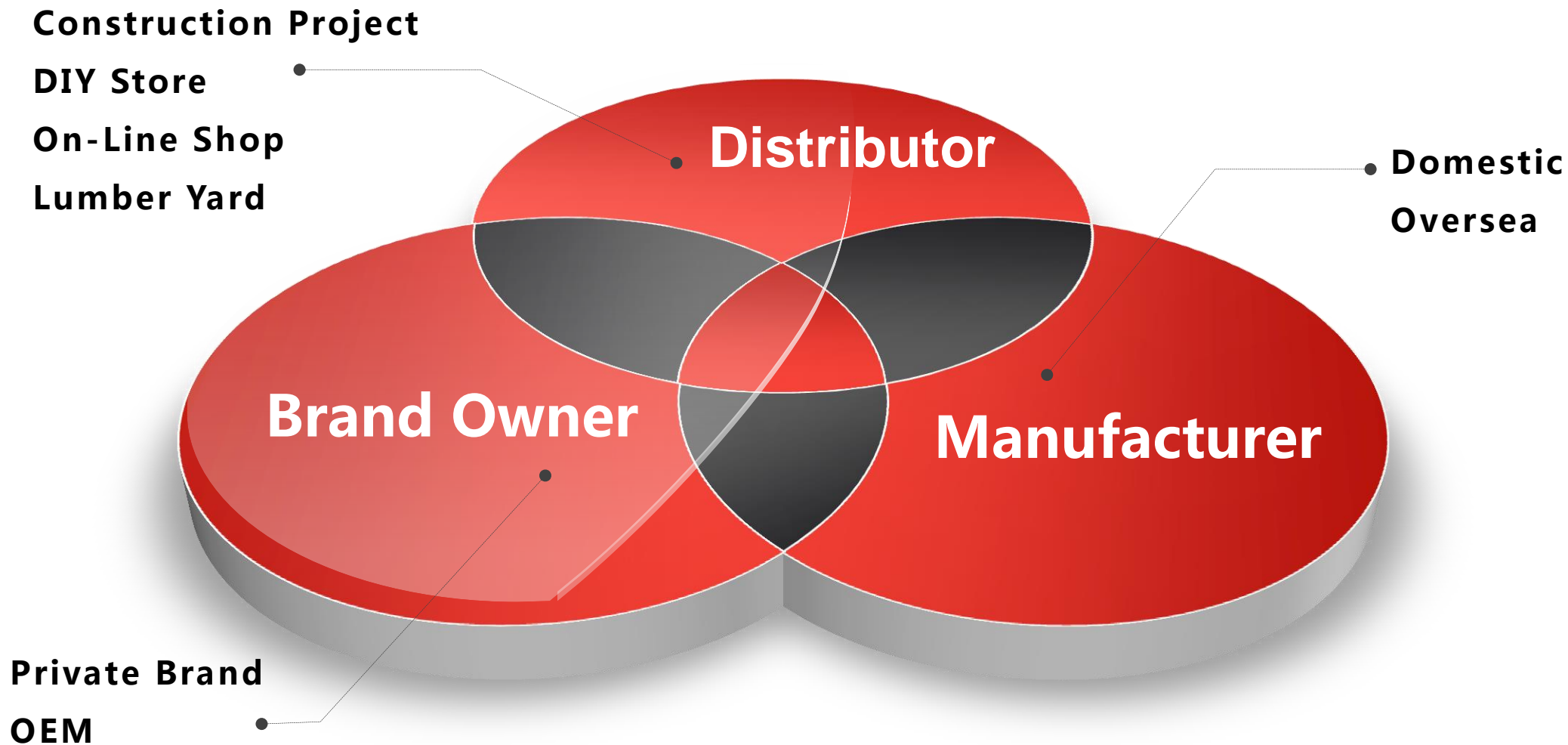







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# Customer Type



# R & D Direction



New  
Materials

Functional  
Improvements

Mechanical properties    Anti-corrosion    Customer Service

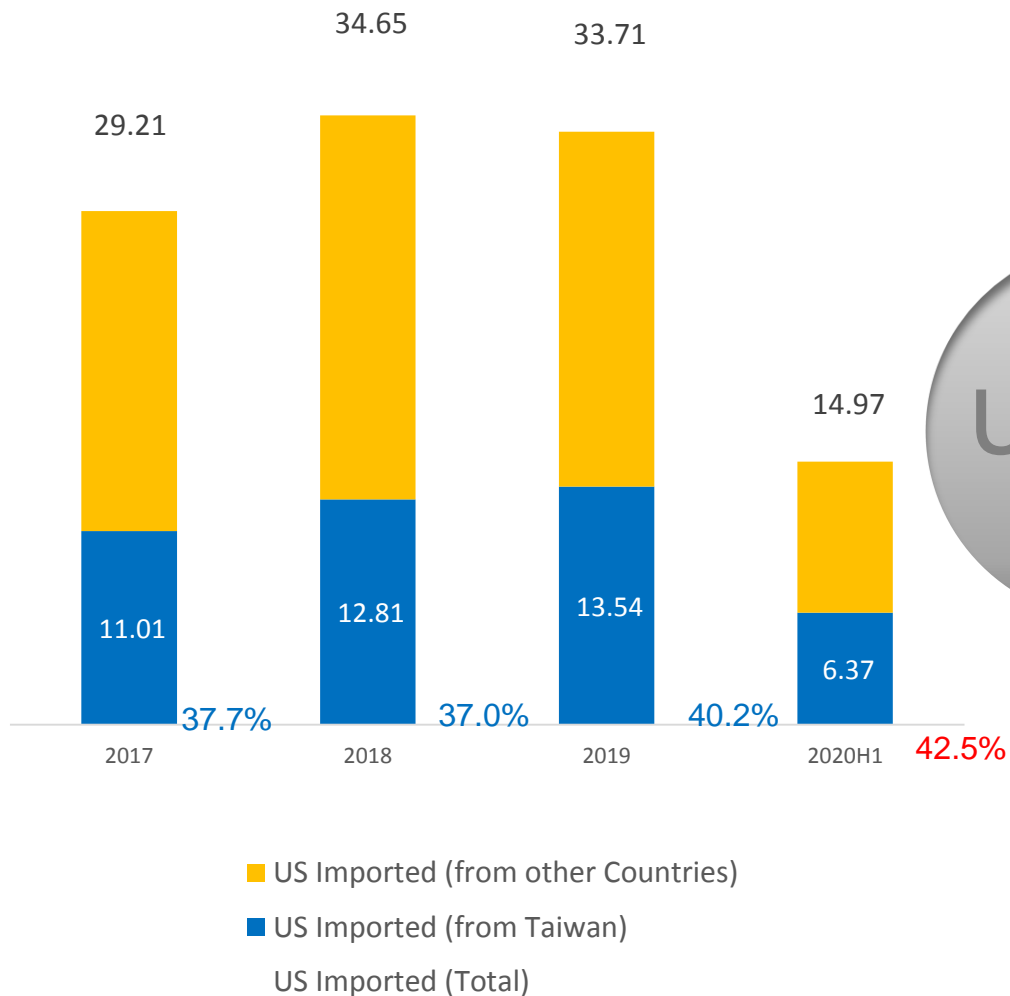


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# America Market

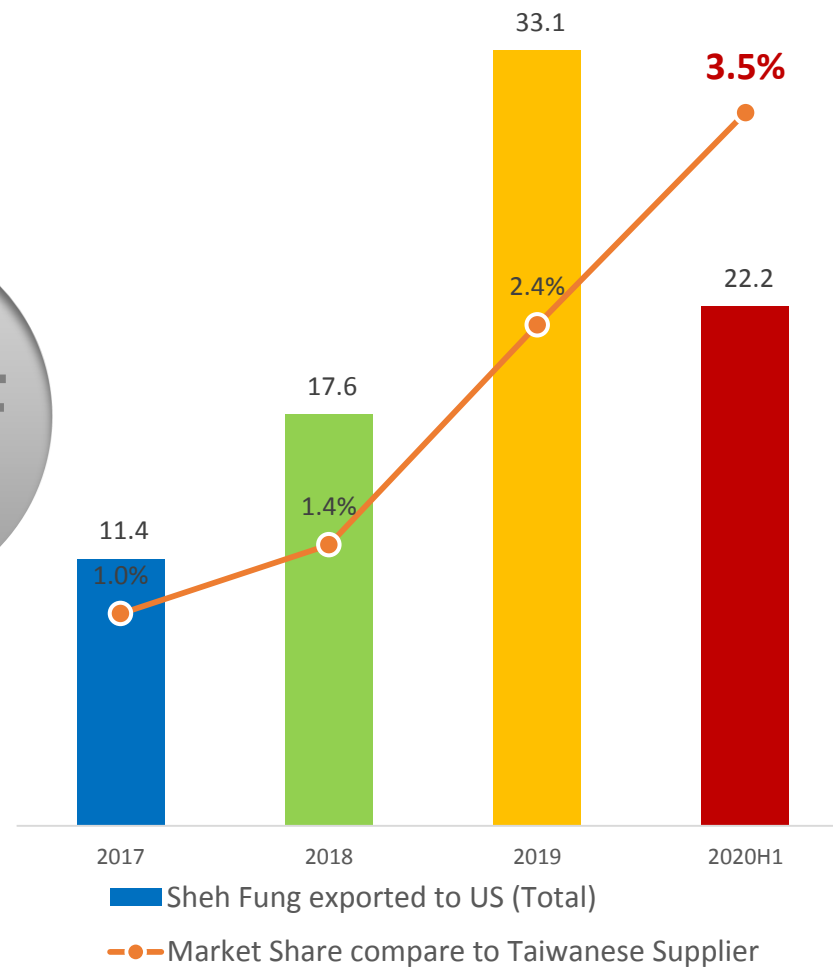
## US Import

Unit : 100 million USD



## Sheh Fung exported to US and Market Share

Unit: Million USD





# Operating Performance

## INCOME STATEMENT

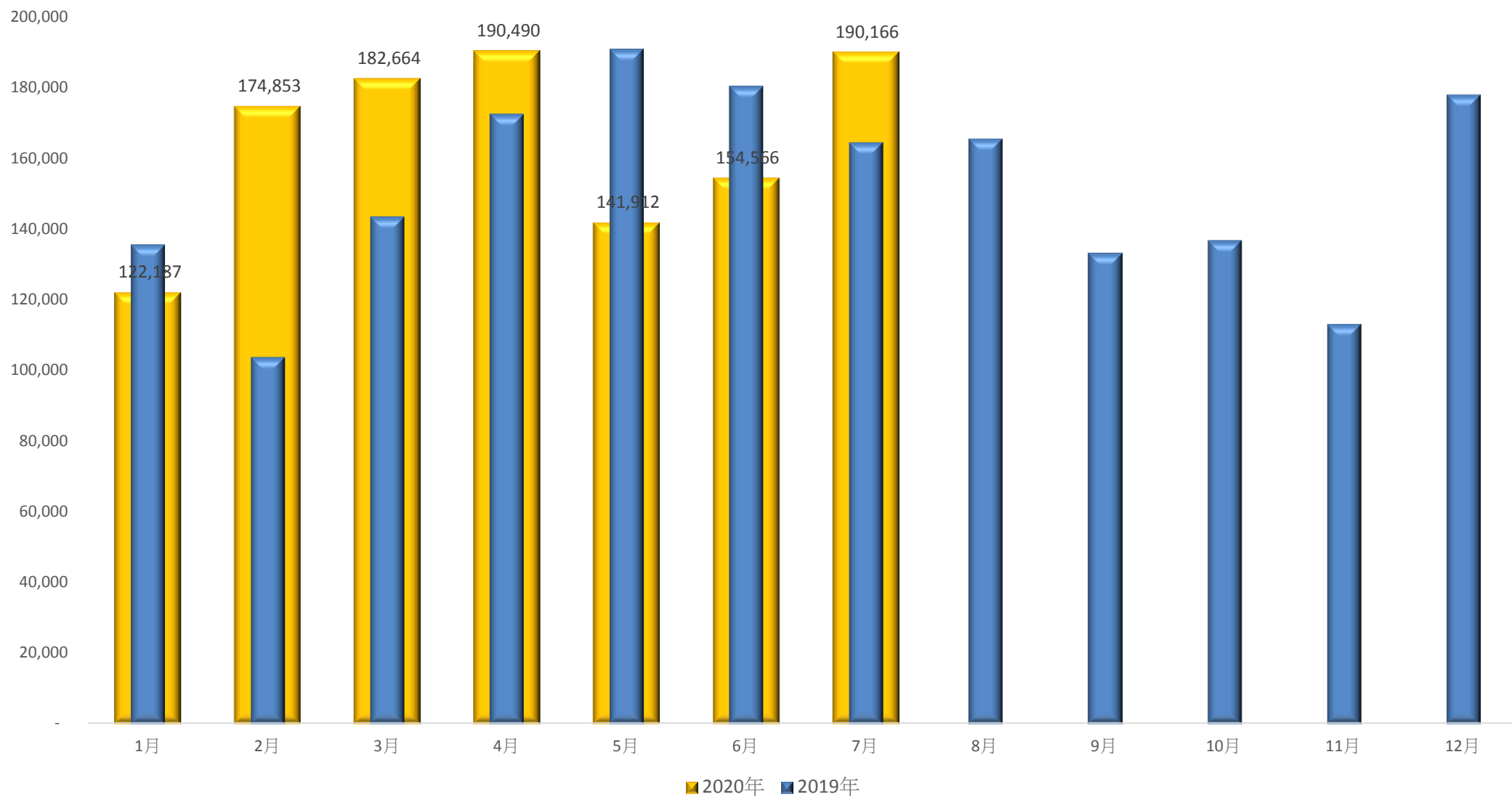
Unit : TWD 1,000

	2015	2016	2017	2018	2019	2020H1
<b>Sales Revenues</b>	<b>1,155,447</b>	<b>1,118,385</b>	<b>1,087,241</b>	<b>1,400,282</b>	<b>1,817,019</b>	<b>966,672</b>
Growth Ratio	14%	-3%	-3%	29%	30%	4%
<b>Gross Profit</b>	<b>179,648</b>	<b>196,467</b>	<b>143,565</b>	<b>230,611</b>	<b>343,072</b>	<b>159,449</b>
(%)	15.5%	17.6%	13.2%	16.5%	18.9%	16.5%
<b>Operating Income</b>	<b>49,802</b>	<b>63,283</b>	<b>15,129</b>	<b>96,341</b>	<b>171,715</b>	<b>80,965</b>
(%)	4.3%	5.7%	1.4%	6.9%	9.5%	8.4%
<b>Profit Before Income Tax</b>	<b>64,967</b>	<b>101,937</b>	<b>40,430</b>	<b>115,111</b>	<b>173,360</b>	<b>85,611</b>
(%)	5.6%	9.1%	3.7%	8.2%	9.5%	8.9%
<b>Profit Before Income Tax</b>	<b>54,282</b>	<b>88,973</b>	<b>38,170</b>	<b>93,636</b>	<b>139,098</b>	<b>68,592</b>
(%)	4.7%	8.0%	3.5%	6.7%	7.7%	7.1%
<b>Number of employee</b>	<b>266</b>	<b>290</b>	<b>285</b>	<b>274</b>	<b>310</b>	<b>303</b>
Number of employee	4,344	3,857	3,815	5,111	5,861	3,190
<b>EPS</b>	<b>1.86</b>	<b>3.04</b>	<b>1.20</b>	<b>2.87</b>	<b>4.26</b>	<b>2.08</b>



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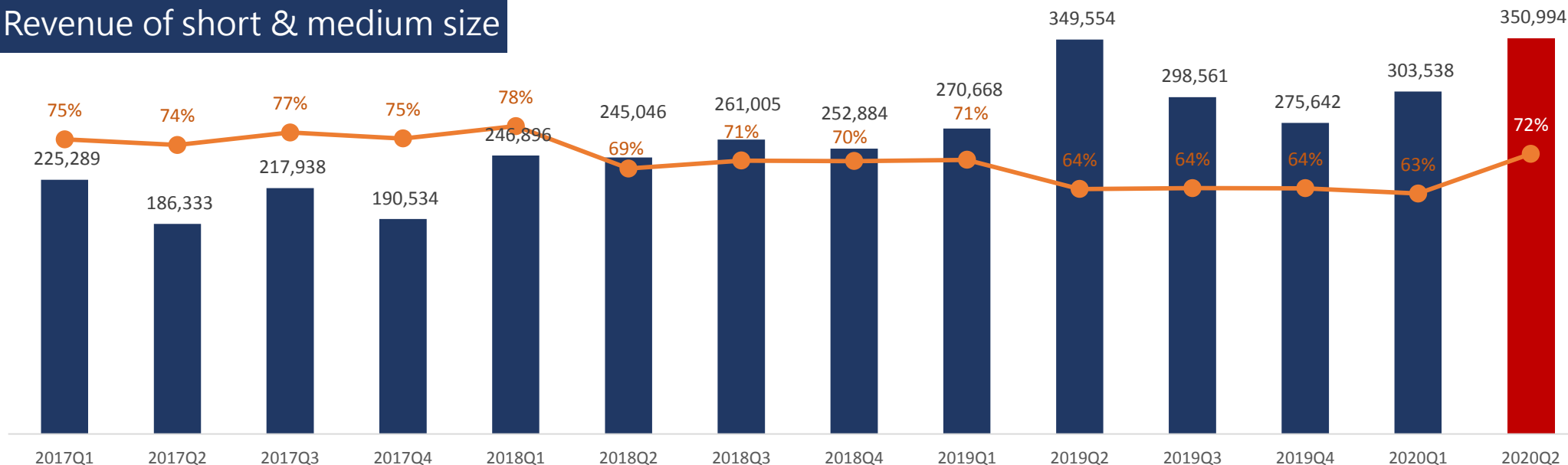
# Operating Performance



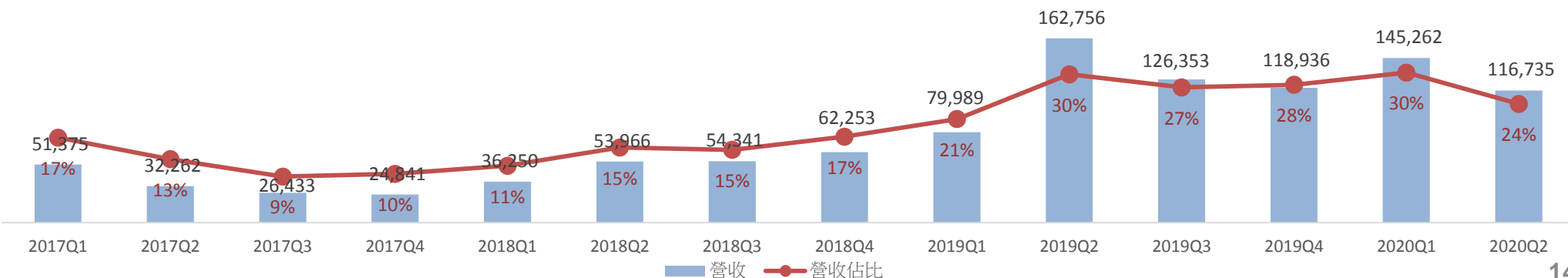


# Operating Performance

## Revenue of short & medium size



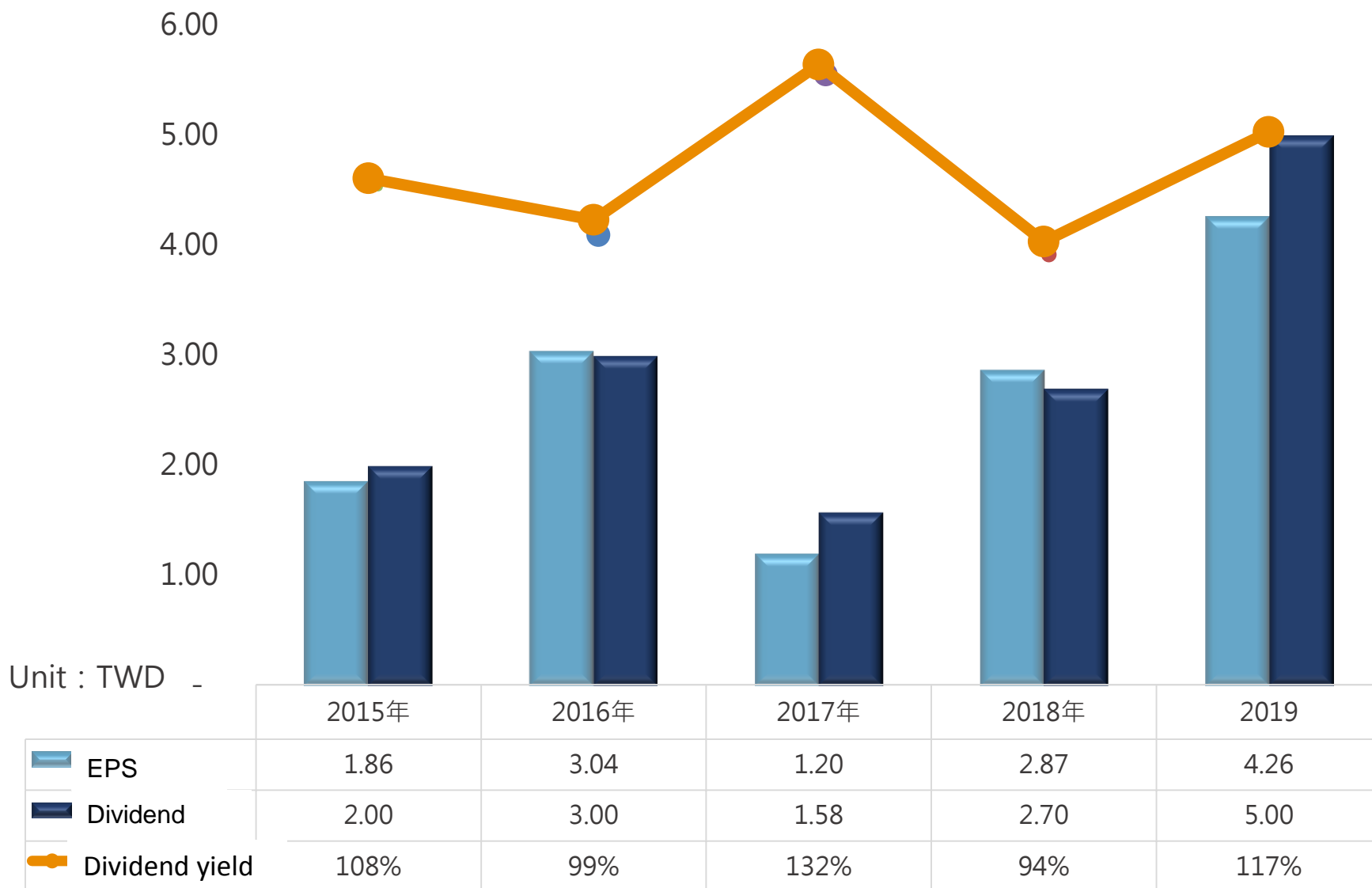
## Revenue of long size







# Operating Performance



# Future Prospects

Market  
Fluctuation ●

●  
Flexible  
Management



● Intelligent  
Management

● Long-Term  
Partnership



# Q&A



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