



sheh fung
screws company
世豐螺絲股份有限公司

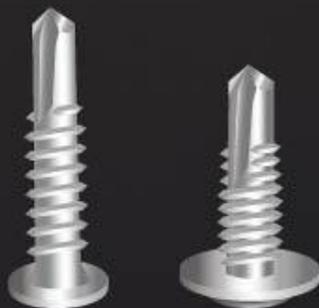


Sheh fung

世豐螺絲
(股票代號：2065)

法人說明會

2025年4月9日



Kaitex[®]

20

25



sheh fung
screws company

免責聲明 Disclaimer

本資料及相關討論可能包含對於未來展望的表述。該類表述是基於現況所得的預期，可能受各種已知或未知風險及不確定性因素影響，而造成實際結果與陳述內容發生顯著不符，使用者應自行判斷與承擔投資風險。

This presentation and release contain “forward-looking statements” which may include projections of future results of operations, financial condition or business prospects based on our own information and other sources. • Our actual results of operations, financial condition or business prospects may differ from those expressed or implied in these forward-looking statements for a variety of reasons, including but not limited to market demand, price fluctuations, competition, international economic conditions, supply chain issues, exchange rate fluctuations and other risks and factors beyond our control. • The forward-looking statements in this release reflect the current belief of Sheh fung screws company as of the date of this release. Sheh fung screws company undertakes no obligation to update these forward-looking statements for events or circumstances that occur subsequent to such date.

目錄

CONTENTS

01

公司簡介

02

研發方向

03

市場分佈

04

經營實績

05

未來展望

公司簡介



創立日期：1973.8.9



實收股本：5.9億元



主要產品：建築工程及戶外修繕用螺絲
汽車螺絲



員工人數：288人



杜泰源董事長



陳駿彥總經理



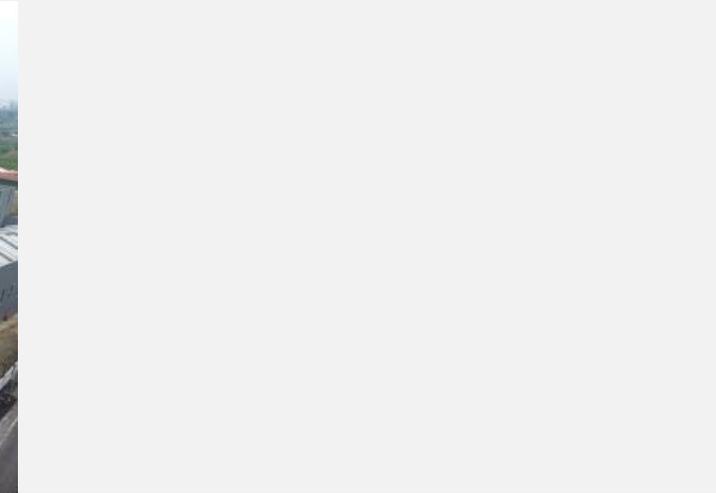
基本資料-廠區分佈

MANUFACTURING FACILITIES



彌陀

- 打頭
- 夾尾
- 搓牙
- 包裝



越南



橋頭

- 熱處理
- 電鍍
- 烤漆
- 漆頭

競爭優勢



市場材料



功能改良



機械性質

貫穿能力
扭力
抗拉力

耐腐蝕

鹽霧
500hrs~3000hrs
酸雨
15~30cycles

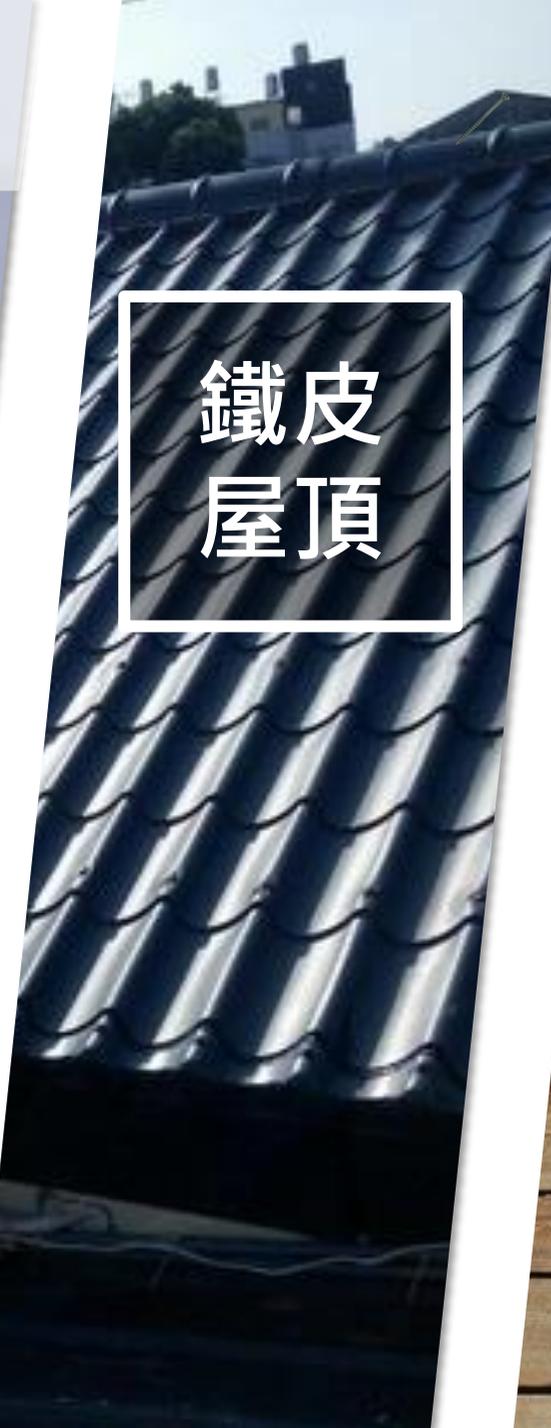
客戶服務

共同開發
產品設計討論
開發文件撰寫

產品應用面



木造
房屋



鐵皮
屋頂

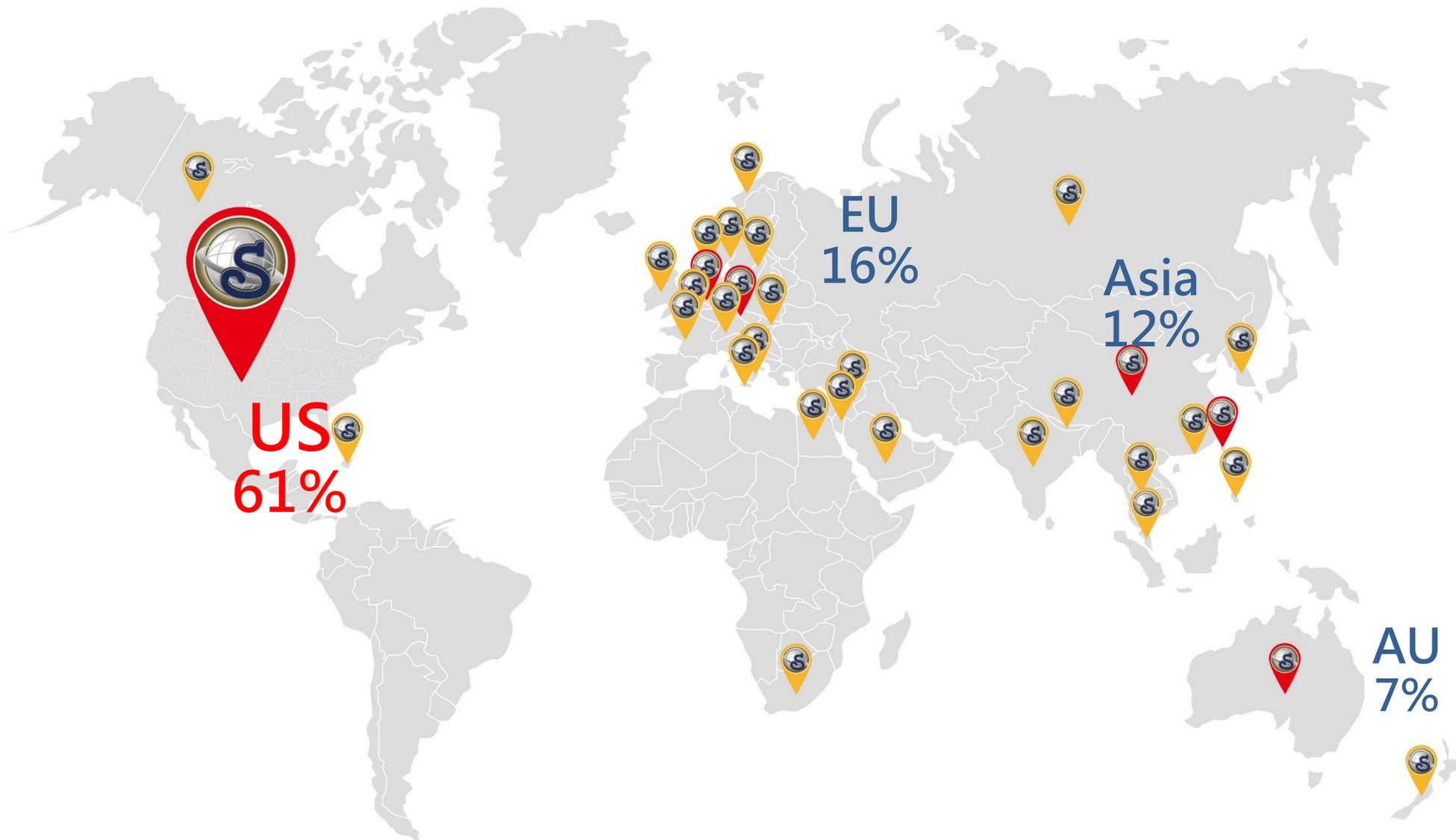


木棧道



室內
裝修

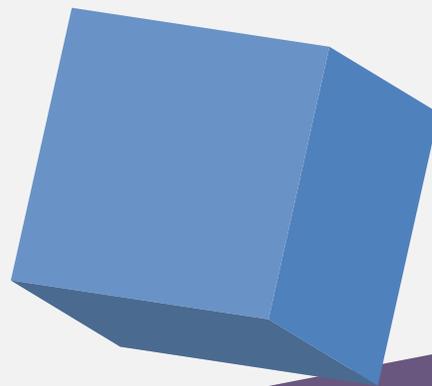
銷售市場分佈



各市場主力產品

美洲

烤漆螺絲



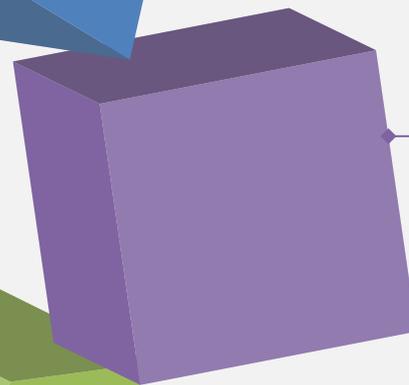
歐洲.澳洲

鑽尾螺絲



歐洲

Chipboard screws

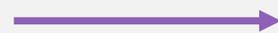


客戶屬性



通路商

建築批發、五金零售
線上購物、伐木場



品牌商

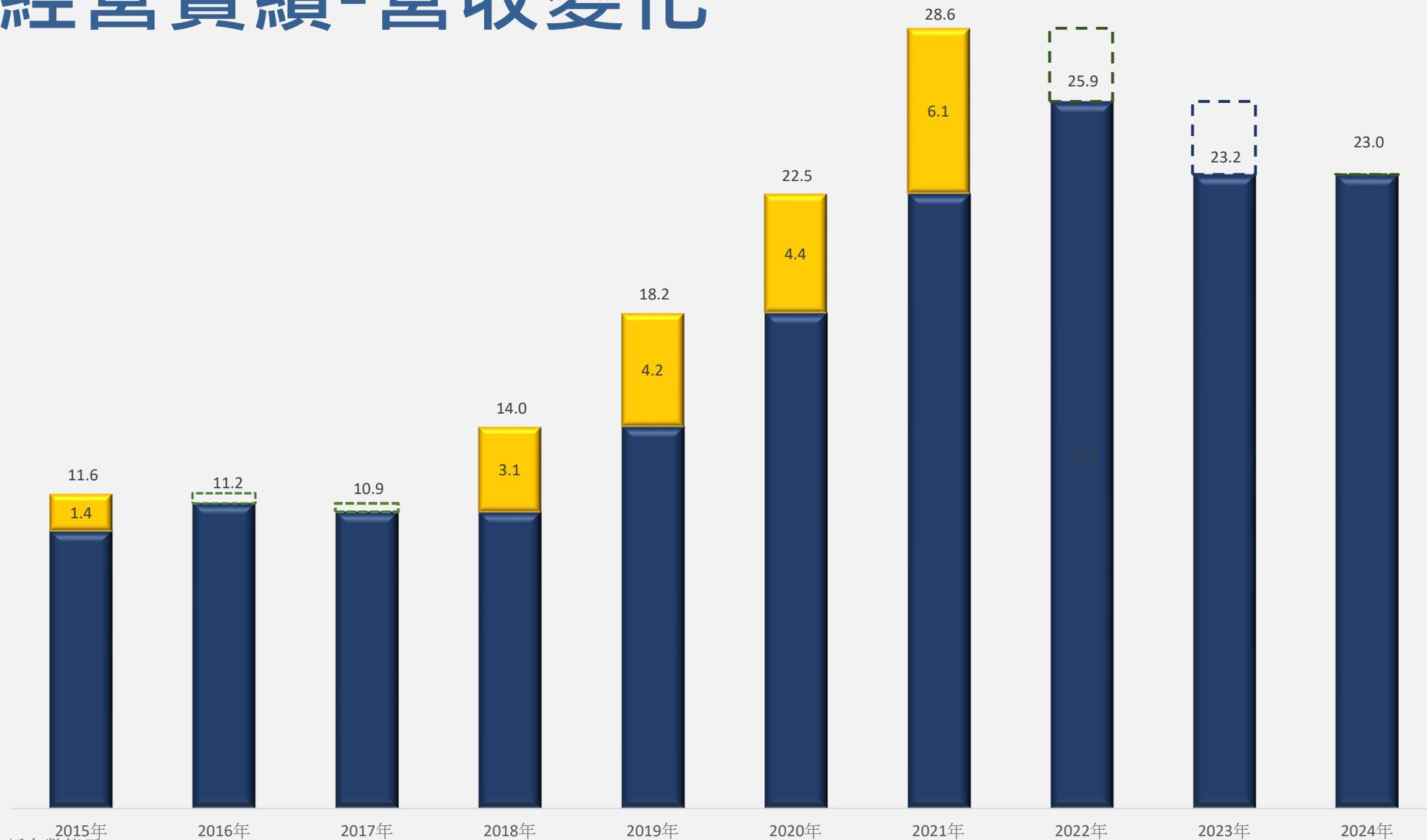
自有品牌
OEM



製造商

當地製造
海外製造

經營實績-營收變化



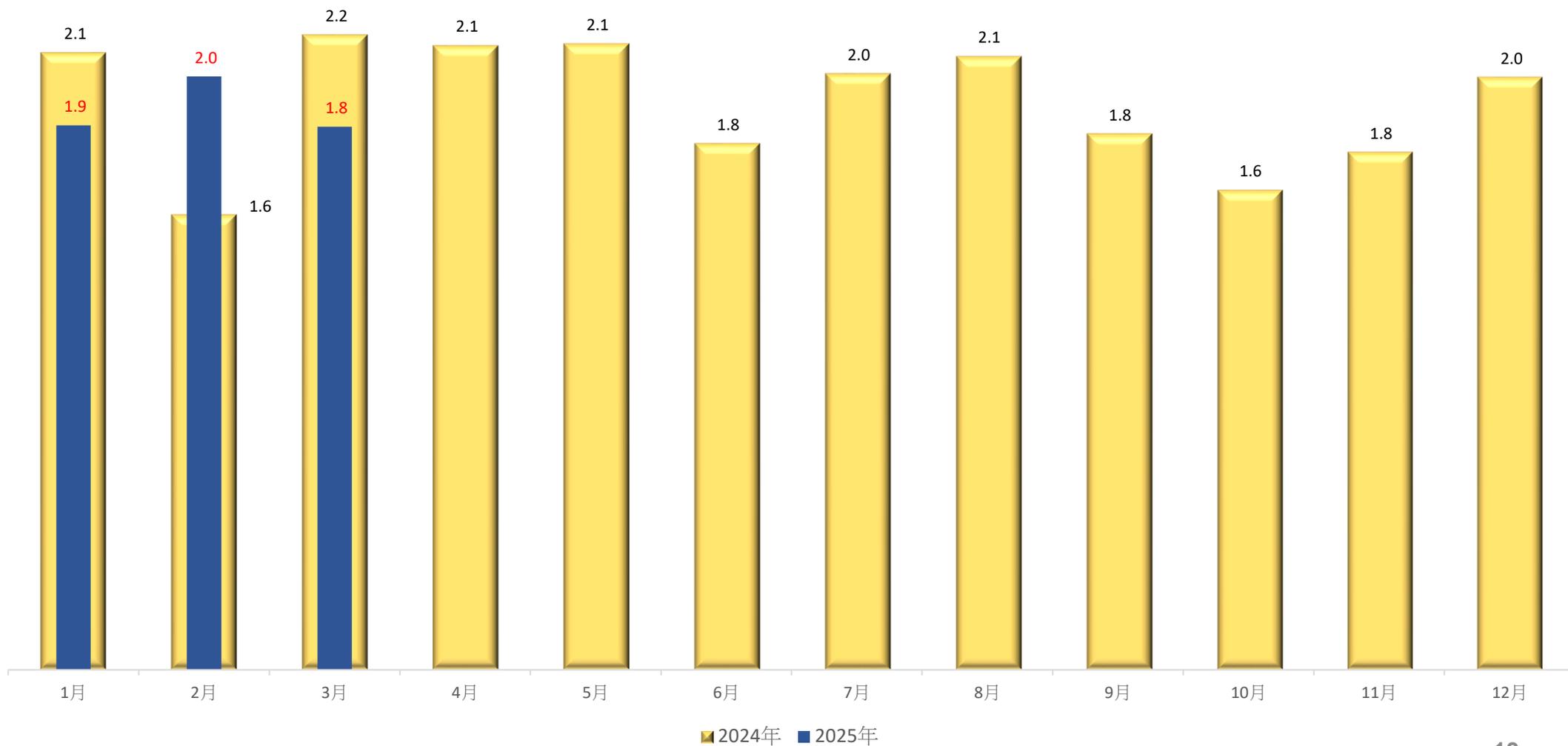
單位：新台幣億元

經營實績-五年度損益表

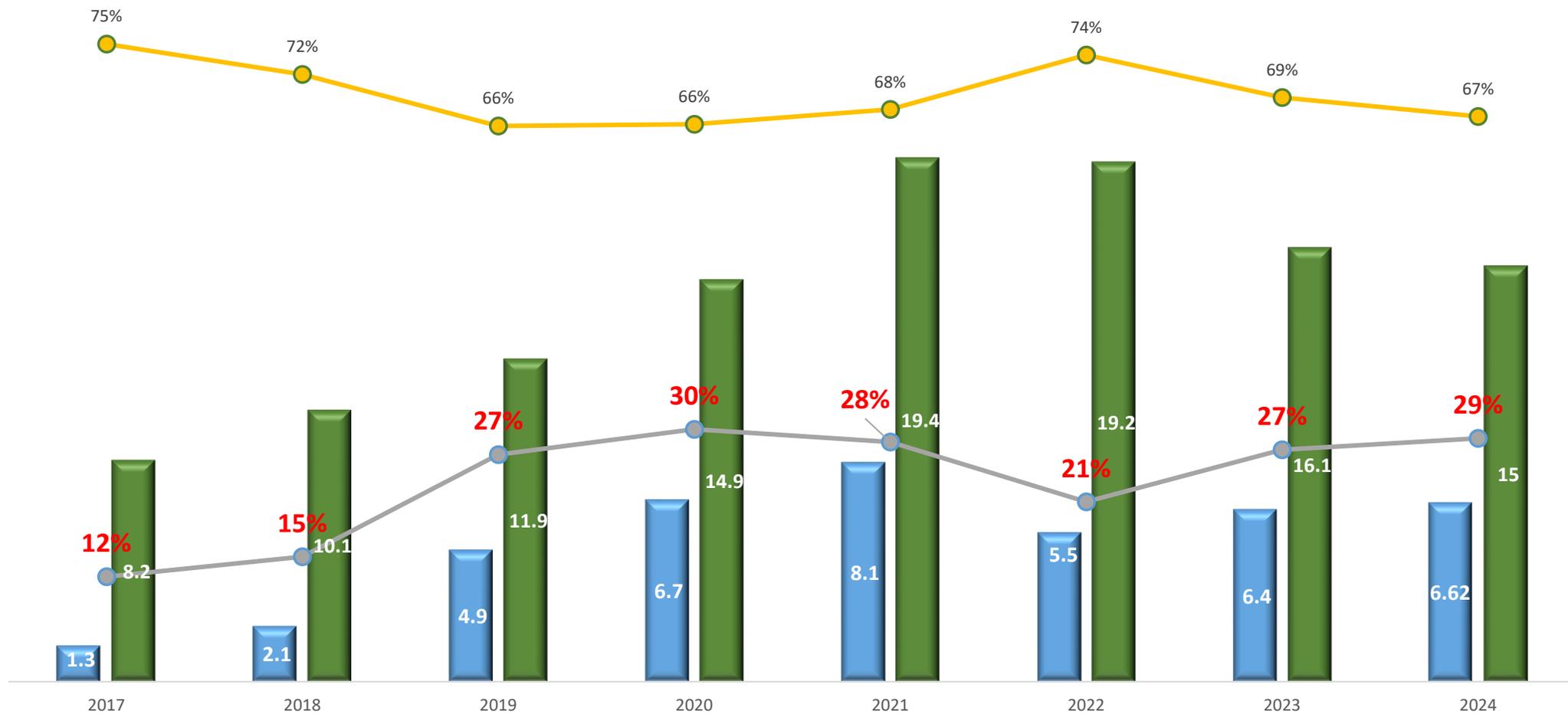
INCOME STATEMENT

單位：仟元	2020年	2021年	2022年	2023年	2024年
營收	2,253,521	2,859,385	2,591,122	2,323,605	2,322,475
成長(%)	24%	27%	-9%	-10%	0%
營業毛利	372,835	569,240	591,740	495,267	435,993
毛利率(%)	16.5%	19.9%	22.8%	21.3%	18.8%
營業費用	170,311	220,344	197,130	178,105	206,884
費用率(%)	7.6%	7.7%	7.6%	7.7%	8.9%
營業淨利	202,524	348,896	394,610	317,162	229,109
淨利率(%)	9.0%	12.2%	15.2%	13.6%	9.9%
稅後淨利	152,091	275,900	370,177	266,683	205,469
稅後淨利率(%)	6.7%	9.6%	14.3%	11.5%	8.8%
員工人數	310	302	315	286	305
人均產值(仟元/人)	7,269	9,468	8,226	8,124	7,615
EPS	3.71	5.42	6.95	5.12	3.56
股本(億元)	4.5	5.4	5.1	5.3	5.9

經營實績-各月營收



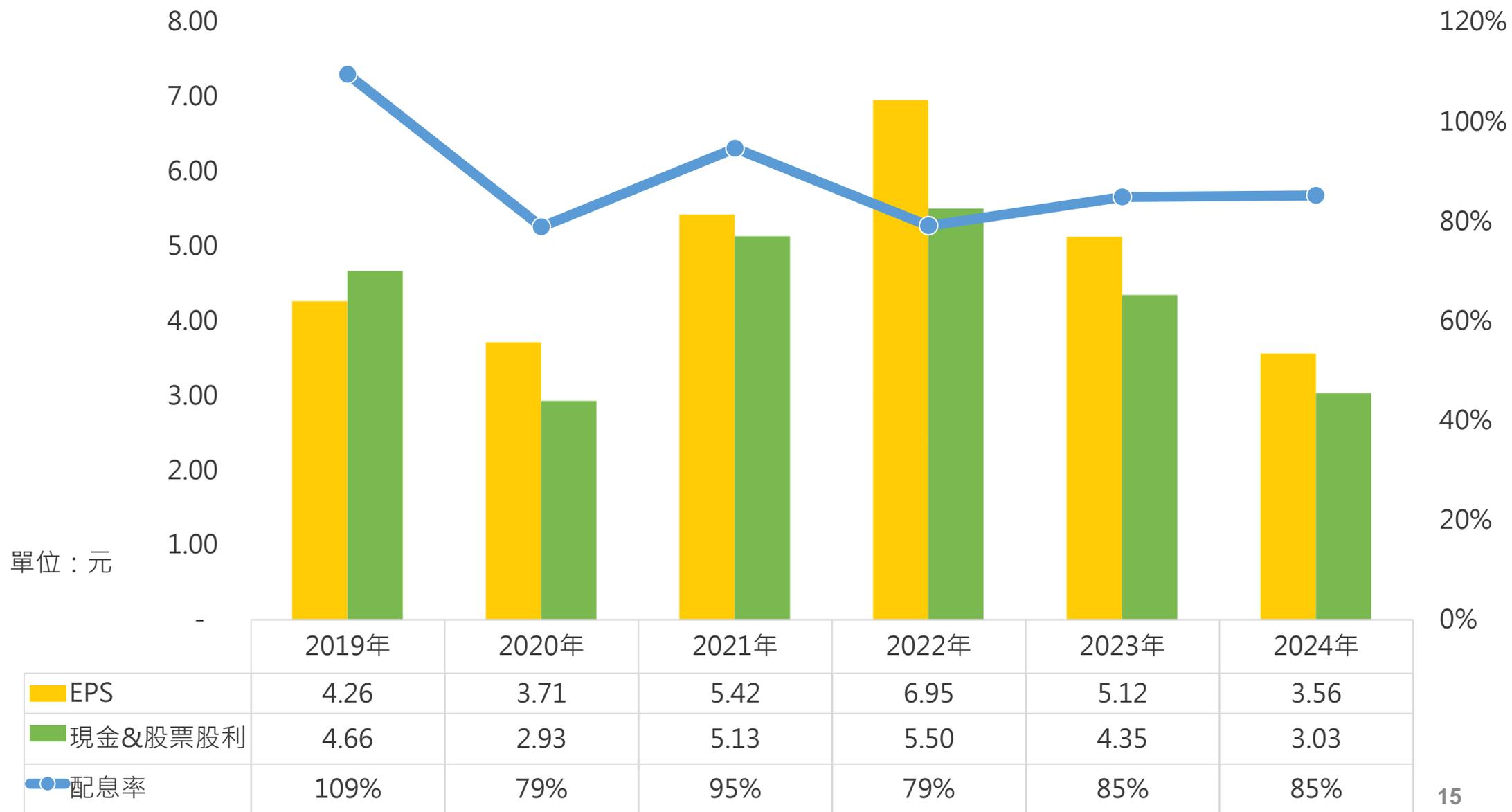
經營實績-分類比較



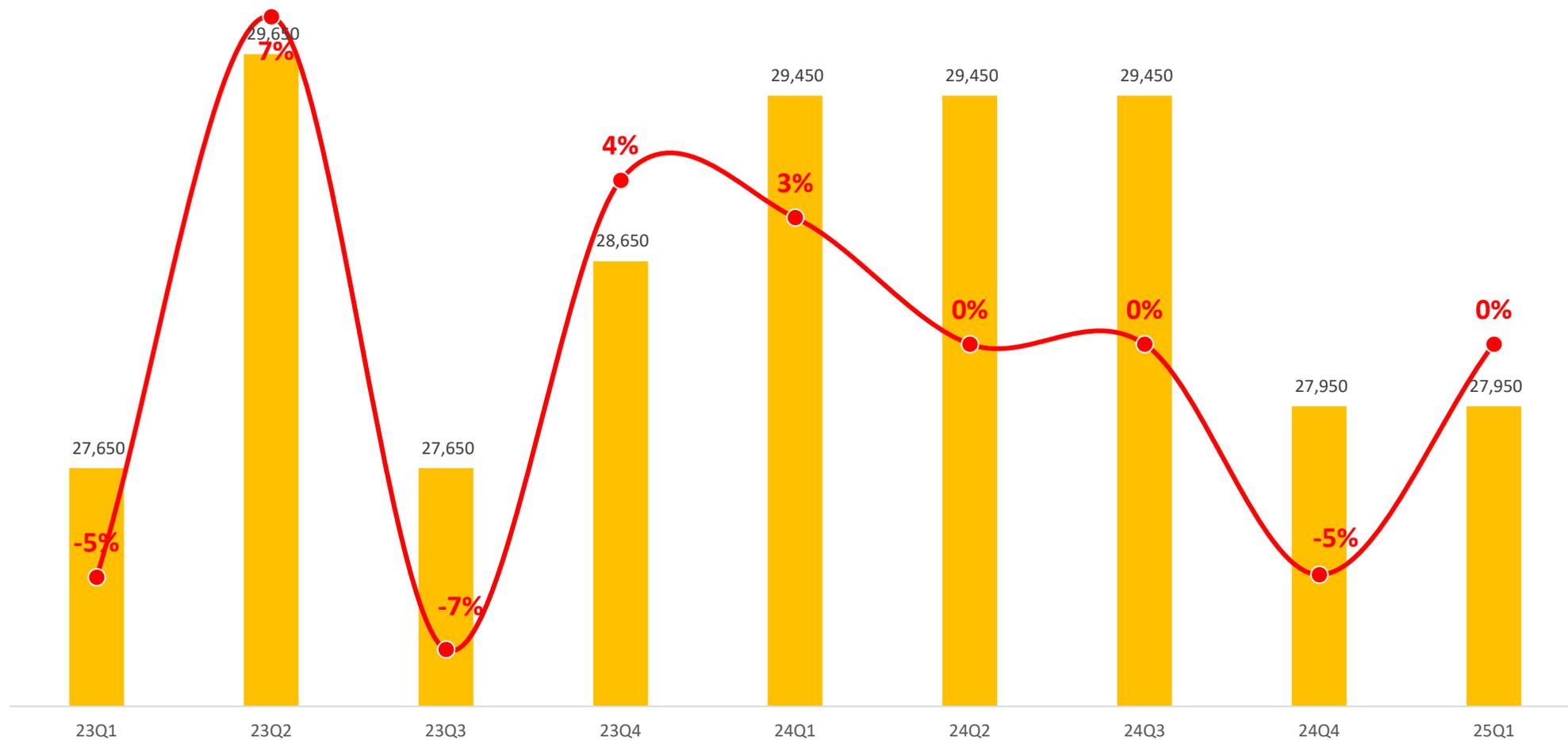
單位：新台幣億元

■ 長呎吋
 ■ 中短呎吋
 ● 長呎吋佔比%
 ● 中短呎吋佔比%

經營實績-股利配發狀況



盤元價格波動表



單位：元/噸

盤元基價 漲幅

扣件分銷商指數(FDI)

Fastener Distribution Trends: February 2025

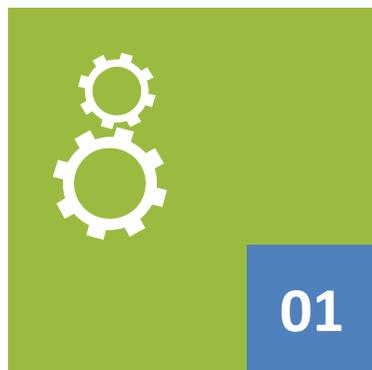
FASTENER DISTRIBUTION AT A GLANCE											
February 2025											
	----- Index Values -----										Rate of Change
	Feb	Jan	Dec	Nov	Oct	Sep	Aug	Jul	Jun	Direction	
ISM PMI (Manufacturing)	50.3	50.9	49.3	48.4	46.5	47.2	47.2	46.8	48.5	Growing	Slower
FDI	51.6	47.6	48.1	46.4	56.5	59.0	53.8	47.5	52.1	Growing	Faster
FLI	47.3	49.9	51.4	52.3	52.6	50.5	47.4	49.6	50.9	Declining	Faster
(Other Metrics)											
Sales	53.0	37.7	36.5	48.9	61.8	58.4	50.2	43.3	52.6	Growing	Faster
Employment	50.0	51.7	47.0	51.7	51.7	55.4	50.0	50.0	53.2	Same	Same
Supplier Deliveries	60.0	55.0	56.1	46.7	61.7	60.7	62.9	46.9	59.7	Growing	Faster
Respondent Inventories	66.0	61.7	63.6	65.0	63.3	64.3	67.7	62.5	64.5	Growing	Faster
Customer Inventories	44.0	50.0	48.5	40.0	48.3	55.4	50.0	48.4	45.2	Declining	Faster
Pricing, month-to-month	74.0	53.3	53.0	58.3	56.7	58.9	56.5	51.6	59.7	Growing	Faster
Pricing, year-to-year	72.0	55.0	53.0	56.7	56.7	62.5	45.2	42.2	54.8	Growing	Faster
				Higher			Same			Lower	
6-Month Outlook - February				44%			24%			32%	
<p><i>FDI and Pricing are diffusion indexes. At 50, the performance of the category listed met expectations. A reading above 50 suggests the category outperformed expectations, while a reading below 50 suggests the category underperformed expectations.</i></p>											

Source: Baird, FCH Sourcing Network, Institute for Supply Management

未來展望

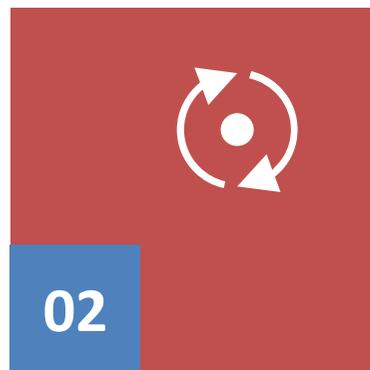
川普關稅影響

- 經濟衰退的擔憂
- 全球股市震盪
- 各國政府回應與應對措施
- 扣件業的232條款



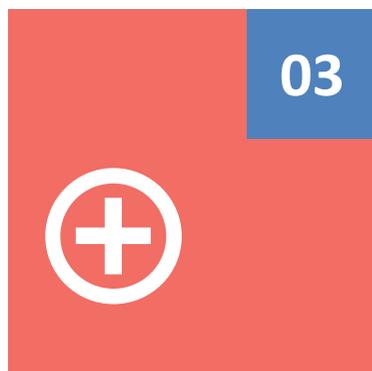
越南廠進展

- 接單詢問持續熱絡
- 積極拓展當地市場布局
- 布局將逐步發酵，帶動營運動能向上



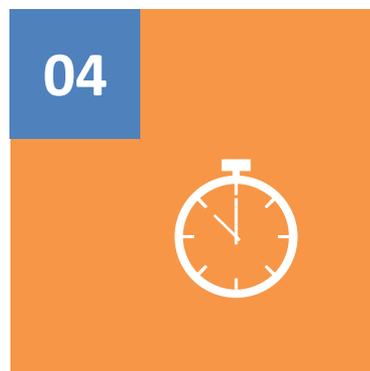
市場佈局

- 提升產品附加價值
- 多元化市場佈局
- 與政府及產業合作



展望未來

- 強化自動化與智慧製造，期望提升整體毛利結構
- 因應地緣政治與國際關稅環境變化，靈活調整產能配置
- 穩定的資產配置





Q&A

敬請指教



shih fung
screws company
世豐螺絲股份有限公司