



Sheh Fung Screws  
Co., Ltd

(SQL : 2065)

**GO GREEN**

**Investor Conference**

Jun 28, 2023

Investor Relations Contact : Maggie Chen

07-6116116 # 303

*Build Future with*

**SHEH FUNG**

**20**  
**23**

# DISCLAIMER STATEMENT

**This presentation and release contain “forward-looking statements” which may include projections of future results of operations, financial condition or business prospects based on our own information and other sources. Our actual results of operations, financial condition or business prospects may differ from those expressed or implied in these forward-looking statements for a variety of reasons, including but not limited to market demand, price fluctuations, competition, international economic conditions, supply chain issues, exchange rate fluctuations and other risks and factors beyond our control. The forward-looking statements in this release reflect the current belief of Sheh Fung screws company as of the date of this release. Sheh Fung screws company undertakes no obligation to update these forward-looking statements for events or circumstances that occur subsequent to such date.**

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# General Introduction



**Date of Establishment: 1973.8.9**



**Paid-in Capital: TWD 513 Million**



**Main Products: Construction Screws**



**Number of Employee: 296**



*President  
Terry Tu*



*General Manager  
Kent Chen*



# Manufacturing Facilities



Ciaotou

- Heat Treatment
- Electronic Plating
- Coating
- Head Coating



Vietnam



Mituo

- Heading
- Pinch Pointing
- Threading
- Packing

# R & D Direction



New  
Materials

Functional  
Improvements

Mechanical  
properties

Anti-corrosion

Customer  
Service

# Products Application

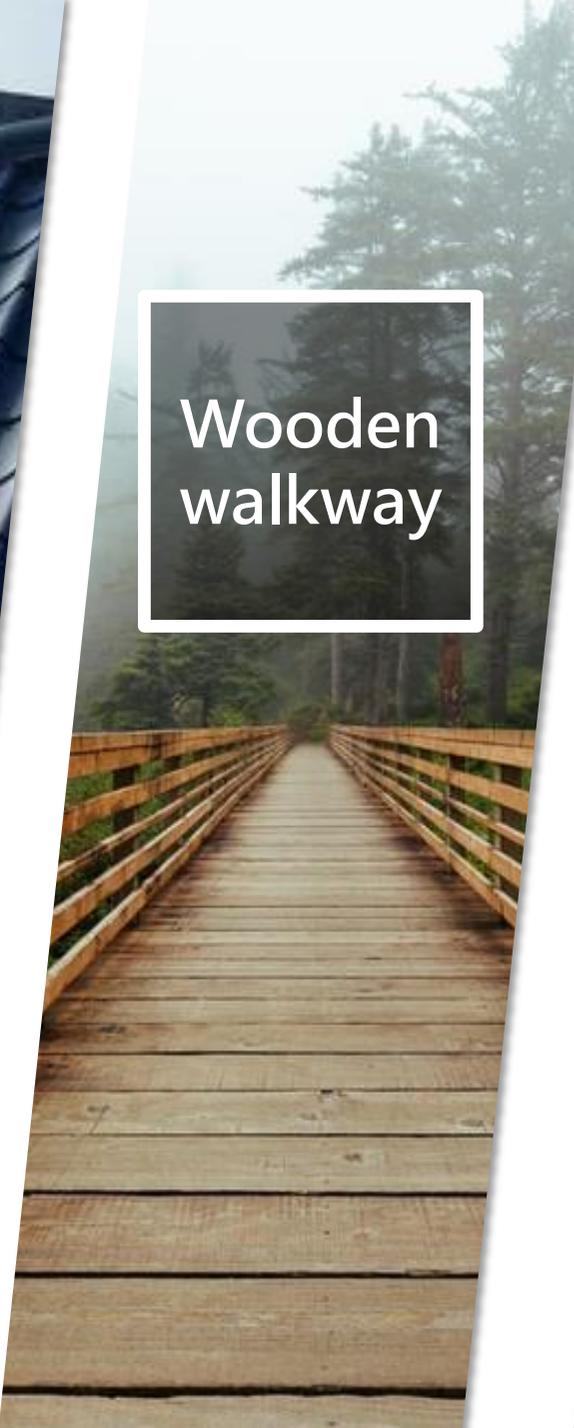
Wooden house



Iron roof



Wooden walkway



Interior renovation



# Main Products in Various Markets



**Self-drilling Screws**  
Australia ∙ Europe



**Painted Screws**  
US



**Chipboard Screws**  
Europe

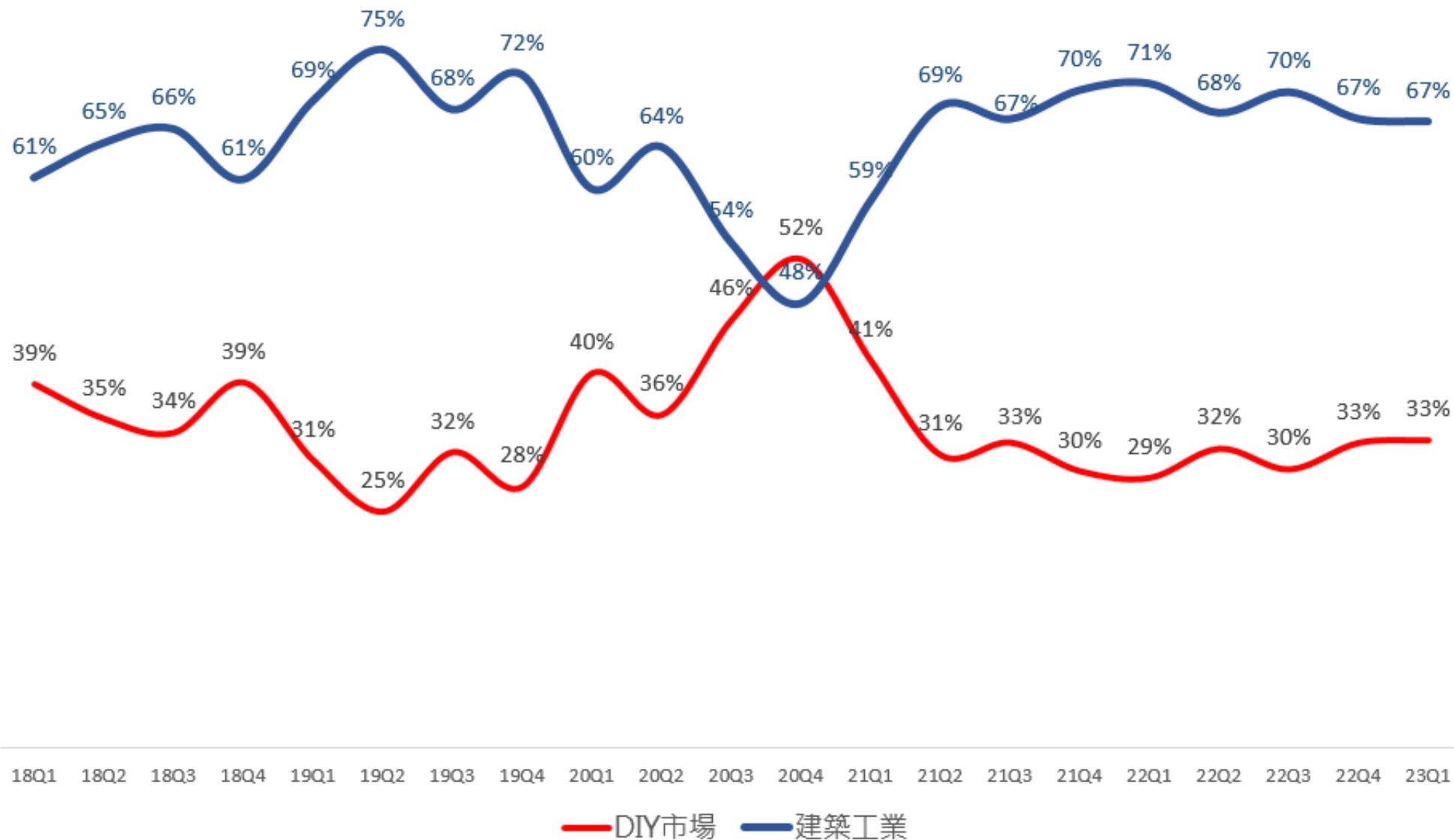


sheh fung  
screws company  
世豐螺絲股份有限公司

# Market Distribution

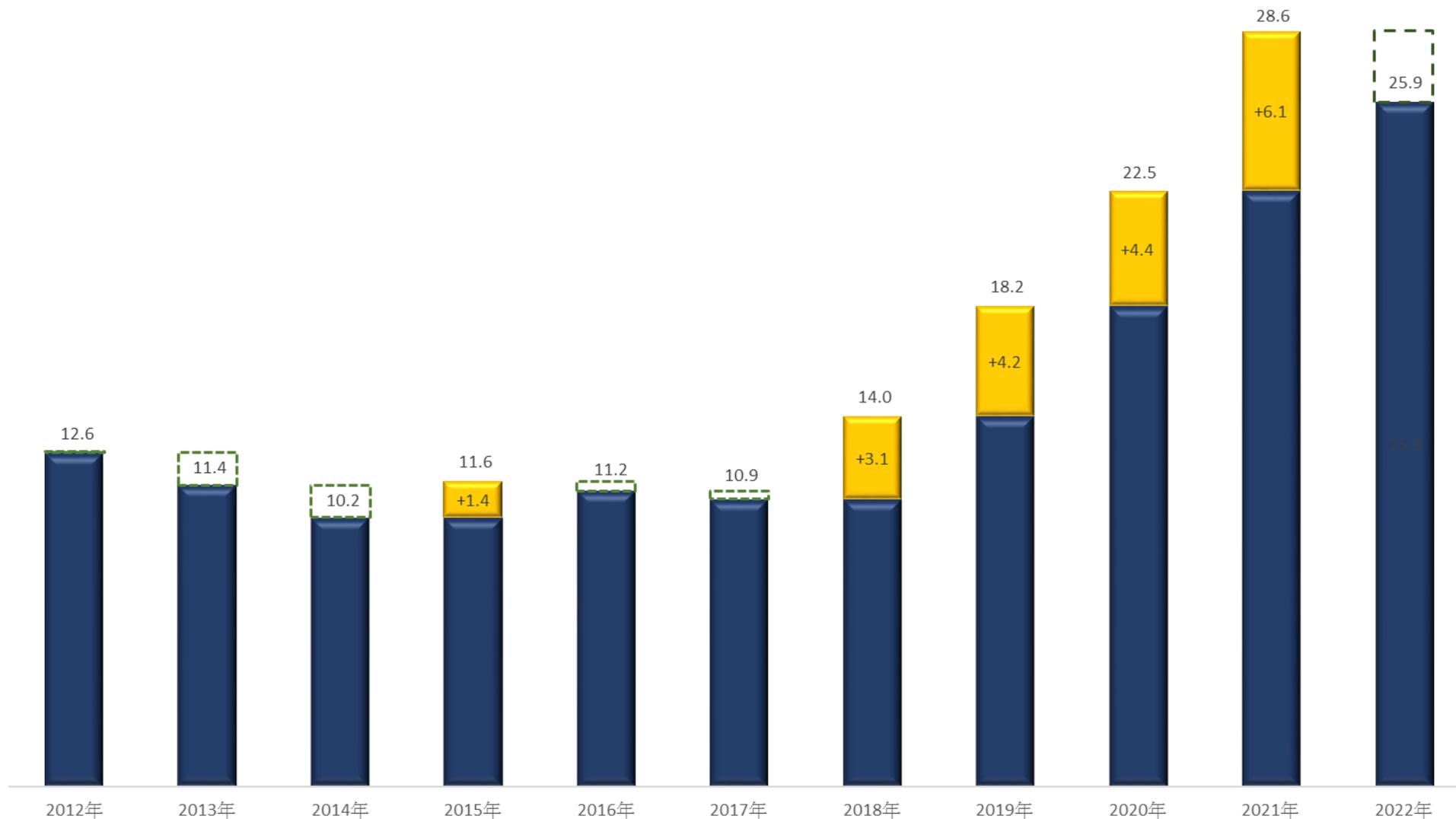


# Market Application





# Annual Revenue Changes



UNIT : NT billion

# Operating Performance

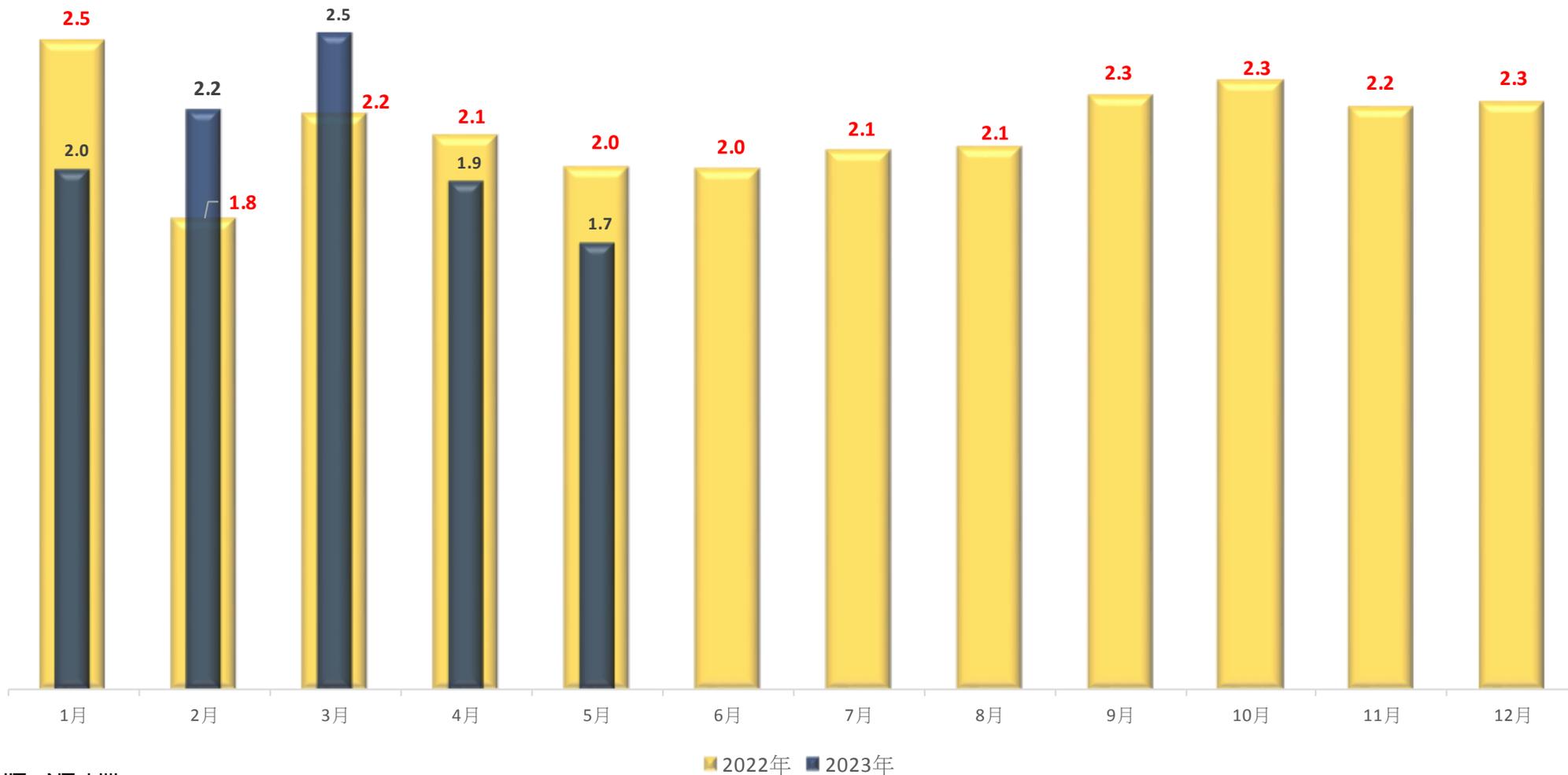
## INCOME STATEMENT

Unit : TWD1,000

	2018	2019	2020	2021	2022	2023Q1
<b>Sales Revenues</b>	1,400,282	1,817,019	2,253,521	2,859,385	2,591,122	673,253
Growth Ratio	29%	30%	24%	27%	-9%	
<b>Gross Profit</b>	230,611	343,072	372,835	569,240	591,740	148,103
(%)	16.5%	18.9%	16.5%	19.9%	22.8%	22.0%
<b>Operating expenses</b>	134,270	171,715	170,311	220,344	197,130	45,527
(%)	9.6%	9.5%	7.6%	7.7%	7.6%	6.8%
<b>Net operating income</b>	96,341	171,715	202,524	348,896	394,610	102,576
(%)	6.9%	9.5%	9.0%	12.2%	15.2%	15.2%
<b>Profit For the Period</b>	93,636	139,098	152,091	275,900	370,177	86,193
(%)	6.7%	7.7%	6.7%	9.6%	14.3%	12.8%
<b>Number of employee</b>	274	310	310	302	315	291
Output per capita(per person)	5,111	5,861	7,269	9,468	8,226	2,314
<b>EPS</b>	2.87	3.55	3.71	5.42	6.95	1.68
Capital(Billion)	3.3	3.3	4.5	5.4	5.1	5.1

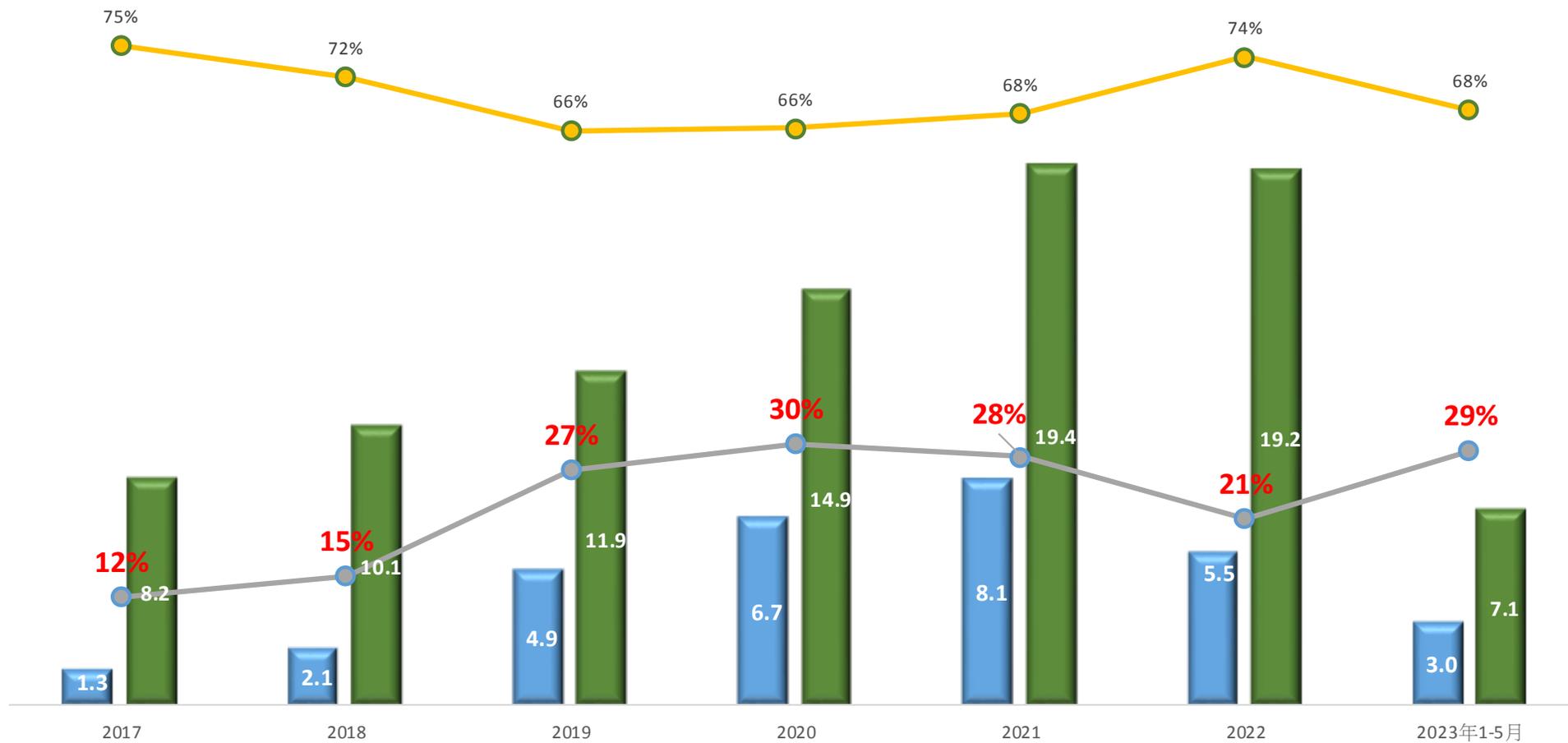


# Monthly Revenue Changes



UNIT : NT billion

# Screw Revenue changes by size

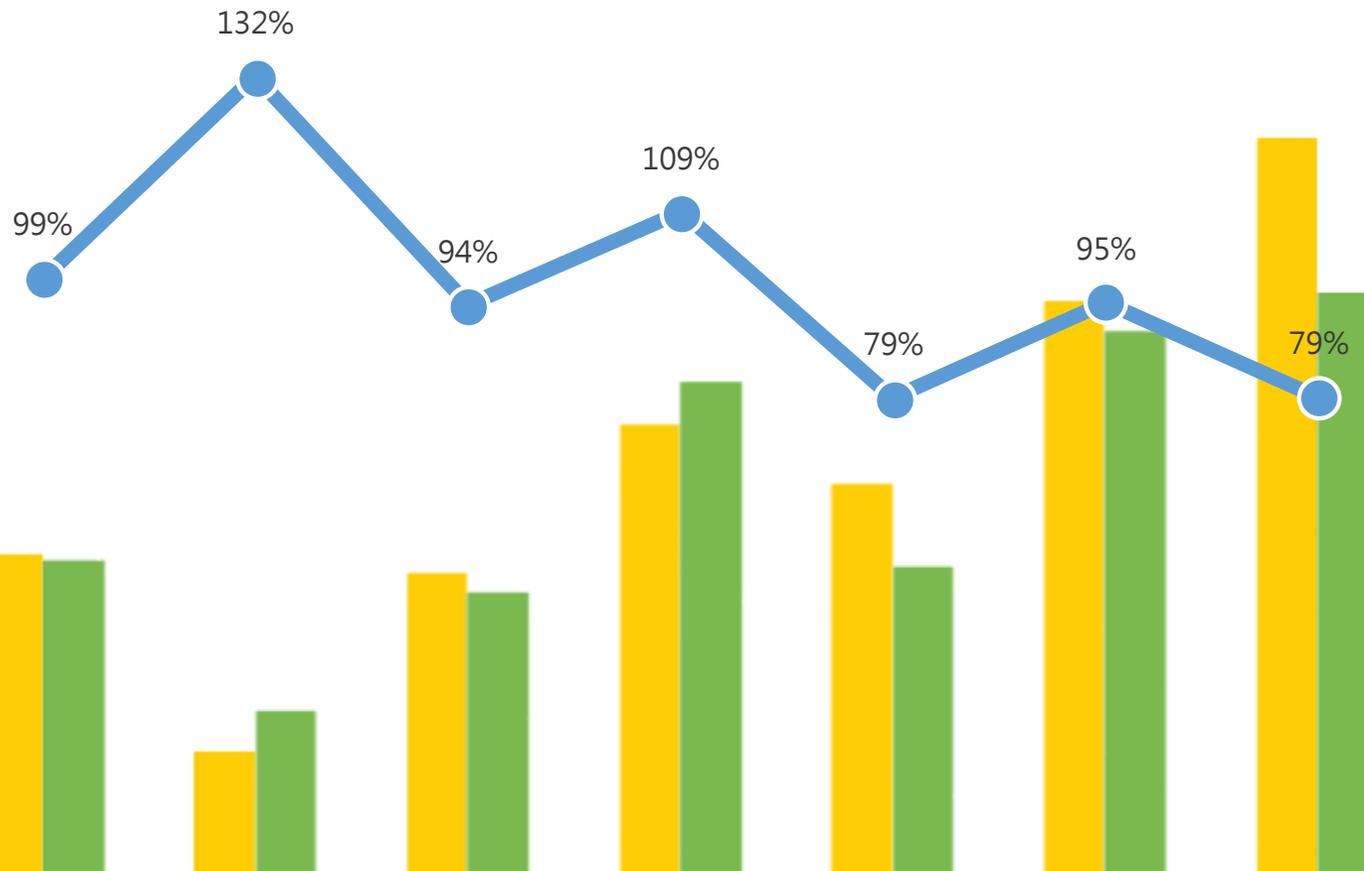


UNIT : NT billion

■ 長呎吋   
 ■ 中短呎吋   
 ● 長呎吋佔比%   
 ● 中短呎吋佔比%



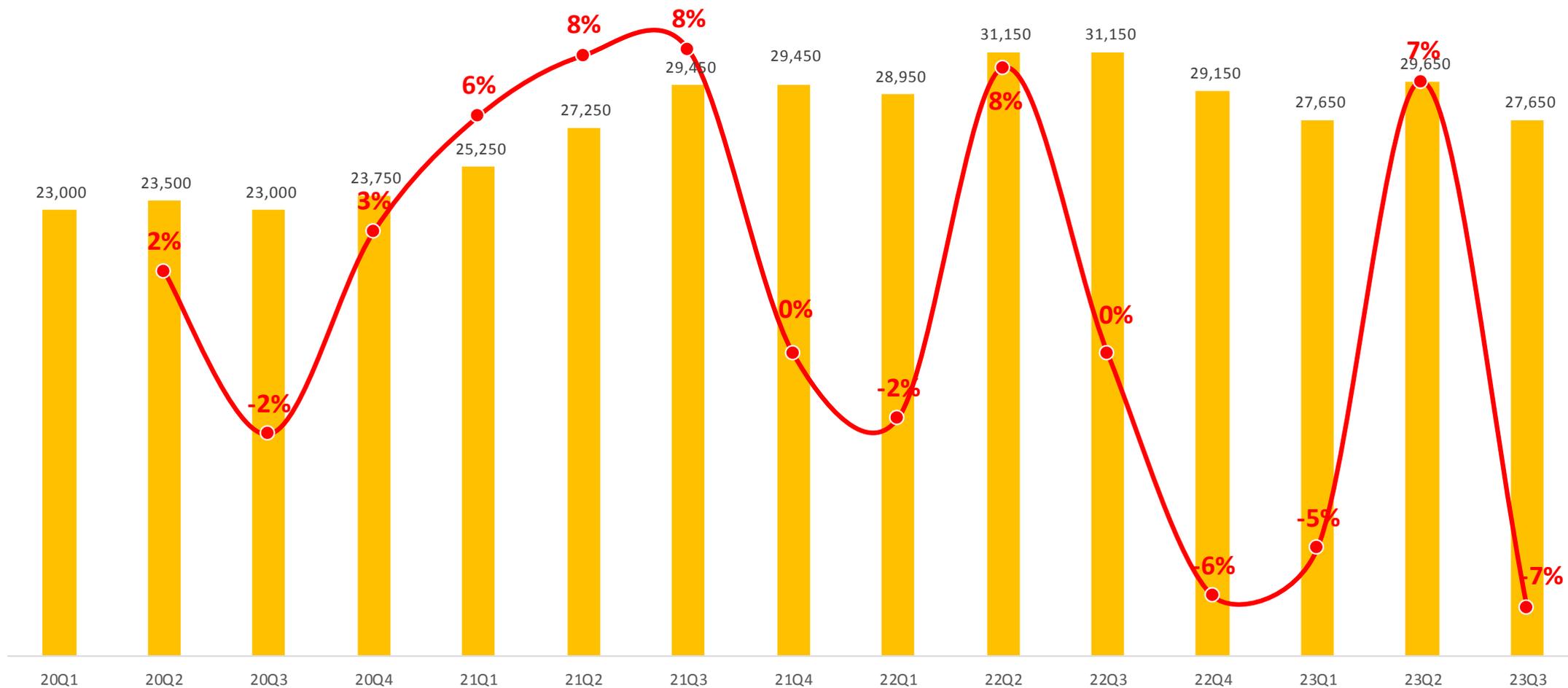
# Operating Performance



單位：元

	2016年	2017年	2018年	2019年	2020年	2021年	2022年
 EPS	3.04	1.20	2.87	4.26	3.71	5.42	6.95
 Dividend	3.00	1.58	2.70	4.66	2.93	5.13	5.50
 Dividend Yield	99%	132%	94%	109%	79%	95%	79%

# Raw Material price changes



單位：元/噸

盤元基價 漲幅

# Fastener Distribution Trends

## Fastener Distribution Trends: May 2023

FASTENER DISTRIBUTION AT A GLANCE											
May 2023											
----- Index Values -----											
	May	Apr	Mar	Feb	Jan	Dec	Nov	Oct	Sep	Direction	Rate of Change
ISM PMI (Manufacturing)	46.9	47.1	46.3	47.7	47.4	48.4	49.0	50.2	50.9	Dedining	Faster
<b>FDI</b>	<b>44.7</b>	<b>46.3</b>	<b>48.6</b>	<b>51.6</b>	<b>47.7</b>	<b>43.8</b>	<b>54.9</b>	<b>44.3</b>	<b>47.6</b>	Dedining	Faster
<b>FLI</b>	<b>40.6</b>	<b>37.8</b>	<b>44.3</b>	<b>43.8</b>	<b>41.4</b>	<b>45.0</b>	<b>42.0</b>	<b>42.2</b>	<b>47.5</b>	Dedining	Slower
<b>(Other Metrics)</b>											
Sales	35.9	43.2	49.5	51.4	44.7	37.9	59.8	27.9	43.9	Dedining	Faster
Employment	55.6	46.3	54.2	55.0	48.1	50.0	57.9	53.6	47.8	Growing	Faster
Supplier Deliveries	42.6	40.0	43.1	55.0	44.4	40.3	47.4	46.4	54.3	Dedining	Slower
Respondent Inventories	75.9	73.8	73.6	73.3	72.2	71.0	72.4	69.6	58.7	Growing	Faster
Customer Inventories	50.0	57.5	48.6	45.0	55.6	45.2	55.3	48.2	39.1	Dedining	Same
Pricing, month-to-month	55.6	55.0	52.8	53.3	53.7	58.1	52.6	53.6	52.2	Growing	Faster
Pricing, year-to-year	72.2	60.0	62.5	68.3	74.1	75.8	78.9	87.5	87.0	Growing	Faster
				<u>Higher</u>			<u>Same</u>			<u>Lower</u>	
6-Month Outlook - May				11%			48%			41%	

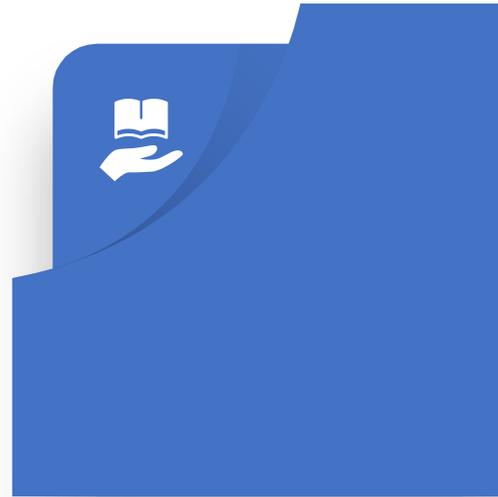
*FDI and Pricing are diffusion indexes. At 50, the performance of the category listed met expectations. A reading above 50 suggests the category outperformed expectations, while a reading below 50 suggests the category underperformed expectations.*

Source: Baird, FCH Sourcing Network, Institute for Supply Management



# Future Perspectives

**Business  
Strategy**



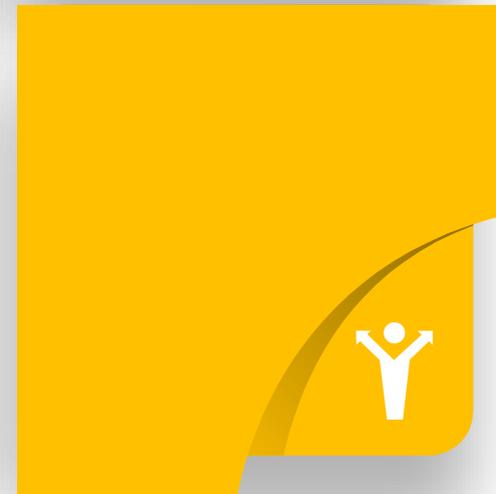
**Market  
Planning**



**Financial  
Structure**



**Product  
Development**





# Q&A



shih fung  
screws company  
世豐螺絲股份有限公司